

SEC/175/2022

May 6, 2022

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001. Scrip code: 542867 National Stock Exchange of India Ltd., Exchange Plaza, 5th floor, Bandra-Kurla Complex, Bandra (E), Mumbai 400051. **Symbol: CSBBANK**

Dear Sir/Madam,

Press Release and Presentation to Institutional Investors/Analyst – Audited Financial Results for the quarter and financial year ended March 31, 2022.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter no. SEC/174/2022 dated May 6, 2022, please find enclosed a copy of press release and the Investor Presentation on financial and business performance of the Bank for the quarter and financial year ended March 31, 2022.

The intimation shall also be made available on the Bank's website at www.csb.co.in

Kindly take the same on records.

Thanking You,

Yours faithfully,

Company Secretary

Encl: As above.



PRESS RELEASE

CSB Bank Limited Financial Results for the Quarter and Year ended 31.03.2022

The Board of Directors of CSB Bank took on record the audited financial results for the fourth quarter (Q4 FY 2022) and for the year ended 31.03.2022 (FY 22) in their meeting dated 06.05.2022.

Highlights

- **Net Profit:** Net Profit has more than doubled from Rs 218.40 Crs in FY 21 to Rs 458.49 Crs in FY 22. Q4 FY 22 net profit is at Rs 130.67 Crs as against Rs 42.89 Crs in Q4 FY 21- growth of 205%. Bank continued its conservative provisioning policy during this quarter as well. The RoA for the year ended 31.03.2022 is 1.90%, up from 0.99% for the previous year.
- Operating Profit for FY 22 is Rs 613.72 Cr, posting a healthy growth of 19% from Rs 515.52 Cr for FY 21. Q4 FY 22 operating profit (Rs 142.05 Cr) is up by 77% over Q4 FY 21(Rs 80.38 Cr).
- Net Interest Income for (NII) for FY 22 stood at Rs 1153.30 Cr posting an increase of Rs 211.91 Crs or by 22.51% YoY. In Q4 FY 22, the NII stood at Rs 303.83 Cr as against Rs 275.70 Cr in Q4 FY 21 or a growth of 10.20%. Increase in NII has been powered by spread and volume effects. Yield on advances improved by 24 basis points YoY to 11.21% even as the average advances grew by 14%. Cost of deposits reduced by 76 basis points to 4.31% while average CASA surged by 22%. NIM improved by 46 bps from 4.81% in FY 21 to 5.27% in FY 22.
- **Non-Interest Income** for FY 22 posted a de-growth of 18.58% compared to the previous FY mainly due to dip in treasury profits by 90%. Excluding Treasury Profits, Other income registered a growth of 17% y-o-y powered by growth in commission income.
- Credit Costs:Net off bad debts recovered amounting to Rs 79 Crs, we have a write back of NPA provision to the tune of Rs 9.81 Crs as on 31.03.2022 as against a P&L hit of Rs 106.83 Crs for FY 21.
- Cost Income Ratio: For the full FY is at 56.17% with an improvement of 241 bps over last FY figure of 58.58%. The improvement has come despite increase in non-staff opex by 31% due to the new branch openings, increase in cost of business correspondent tie ups and technology costs. Bank opened 100 branches in FY 22.
- Asset Quality & Provisioning: This was a prominent quarter in terms of NPA recovery where we could contain both gold as well as non-gold NPAs. Out of the gross NPA of Rs 289.51 Crs, Rs 28.81 Crs is gold NPA.
 - Gross NPA decreased by Rs 104 Crs ie, from Rs 393.49 Crs as on 31.03.21 to Rs 289.51 Crs as on 31.03.22. The GNPA percentage that was at 2.68% as on 31.03.21 improved by 87 bps to 1.81% as on 31.03.22. NPA in gold loans decreased from Rs 45.39 Cr to Rs 28.81 Cr YoY.
 - Net NPA percentage decreased from 1.17% as on 31.03.21 to 0.68% or by 49 bps. In absolute terms, NNPA reduced by Rs 62 Crs to Rs 106.99 Crs as on 31.03.2022.
 - Provision Coverage Ratio improves to 89.65% as on 31.03.2022 where as it was 84.89% last vear.
 - We are holding a standard asset provision of Rs 106 Crs as on 31.03.22 over and above RBI requirements and if we consider this also, PCR is close to 100%.
- **Capital Adequacy Ratio** is at 25.90%, which is well above the regulatory requirement. Leverage ratio is at 9.12% as on 31.03.2022.



- **Book Value, EPS and RoE** Book Value per share increased from Rs 117 to Rs 144 or by 23% with Earnings per Share of Rs 26.43 in FY 22(Rs 12.59 in FY 21). RoE increased from 12.5% to 21.3%.
- Comfortable Liquidity Position with Liquidity Coverage Ratio at 154% and Net Stable Funding Ratio at 153%.
- **Total Deposits** grew by 5.50% YoY and CASA ratio stood at 33.66 % as on 31.03.22 as against 32.19% as on 31.03.2021.
- Advances (Net) grew by 10 % YoY to Rs 15815 Cr as on 31.03.22

Performance Highlights:

(Rs Crore)	Q4 FY22	Q4 FY21	Inc/Dec%	Q3 FY22	FY 22	FY 21	Inc/Dec%
Interest Income	519.56	497.12	4.51%	527.65	2,038.31	1,872.29	8.87%
Interest Expense	215.73	221.42	-2.57%	224.31	885.01	930.91	-4.93%
NII	303.83	275.70	10.20%	303.34	1,153.30	941.39	22.51%
Treasury Profits	-1.22	-16.27	-	1.48	11.50	101.96	-88.72%
Other Income	64.83	80.02	-18.98%	50.68	235.30	201.17	16.97%
Non-Interest Income	63.61	63.75	-0.22%	52.16	246.80	303.13	-18.58%
Net Operating Income	367.43	339.45	8.24%	355.50	1,400.10	1,244.52	12.50%
Staff Cost	143.41	178.64	-19.72%	122.09	481.87	496.23	-2.89%
Other Opex	81.97	80.43	1.92%	85.86	304.51	232.76	30.82%
Total Opex	225.38	259.07	-13.00%	207.95	786.38	729.00	7.87%
Operating Profit	142.05	80.38	76.72%	147.55	613.72	515.52	19.05%
Standard Asset Provision	4.51	-37.08	-	1.70	8.59	115.69	-92.58%
Other Provisions	-38.61	59.44	-	-52.27	-9.10	107.28	-
Provisions other than Tax	-34.10	22.36	-	-50.56	-0.51	222.97	-100.23%
PBT	176.15	58.02	203.61%	198.11	614.23	292.55	109.96%
Tax	45.48	15.12	200.72%	49.86	155.74	74.15	110.03%
Net Profit	130.67	42.89	204.63%	148.25	458.49	218.40	109.93%
Deposits	20,188.30	19,140.04	5.48%	19,056.01	20,188.30	19,140.04	5.48%
Advances Net	15,814.68	14,438.12	9.53%	14,637.00	15,814.68	14,438.12	9.53%
CASA	6,795.17	6,161.80	10.28%	6,587.19	6,795.17	6,161.80	10.28%
Gold	6,570.00	6,131.00	7.16%	5,826.00	6,570.00	6,131.00	7.16%
CASA%	33.66%	32.19%	4.55%	34.57%	33.66%	32.19%	1.47%

Management Speak: Speaking about the performance of the Bank,Mr. Pralay Mondal, Managing Director & CEO (Interim) said, It gives me immense pleasure in announcing that we have posted a record net profit of Rs 458 Crs in FY 22 despite many challenges. The asset quality concerns which creeped up due to the reversal of gold portfolio LTV regime & the Covid related economic slowdown could be managed well and the year ended with negative credit costs. The key asset quality ratios viz GNPA, NNPA and PCR have improved over last year. Bank is continuing with the accelerated provisioning policy. Though the Covid situation has altered for the better, considering the uncertainties, we have not reversed the covid specific provisions. The better management of costs and yields helped in sustaining an improved NIM & RoA. Though our treasury profits were lower compared to last year due to the adverse market conditions, other income streams like bancassurance, fees etc could bridge the gap to a great extent on Non-Interest Income front.



Now coming to topline, in net advances we could register a growth of 10% YoY with gold loan growing at 7% and non-gold loan portfolio at 11%. The liabilities were raised duly weighing the requirement and cost considerations with average CASA surging at 22% YoY. The negativity in terms of growth in the Gold Loan Portfolio could be arrested in Q4, and we are back on track with gold loans surging at 13% QoQ. In retail, we have already launched the new PL (Personal Loan) product and few others are in pipeline for launch in a phased manner. Volume build up in non-gold retail will take some more time as we are building the necessary guardrails. Gold loans, SME and wholesale credit will be the key growth drivers for FY 23 while we will be sprucing up our digital banking capabilities and expanding our reach to new geographies. We are committed to scale up our business in a consistent and sustainable way, ensuring long term earnings visibility.

About CSB Bank Limited:

We are one of the oldest private sector banks in India with an existence of over 101 years. While our Bank has a long operating history as a traditional bank, we are currently focusing on implementing strategic changes in business model to function efficiently like a full service new age private sector bank. We have a strong base in Kerala along with significant presence in Tamil Nadu, Maharashtra, Karnataka and Andhra Pradesh We offer a wide range of products and services to our overall customer base of 2.1 million, with particular focus on SME, Retail, and NRI customers. We deliver our products and services through multiple channels, including 603 branches (excluding three service branches and three asset recovery branches) and 465 ATMs/CRMs spread across the country and various alternate channels such as micro ATMs, debit cards, internet banking, mobile banking, point of sale services, and UPI.

CSB Bank is listed on both NSE and BSE. For further details, please visit www.csb.co.in

For press queries, please contact Ms Sreelatha M, DGM – Strategy & Planning at 0487-6619203 or email: msreelatha@csb.co.in

Mumbai, 06.05.2022

Safe Harbour:

Some of the statements in this document that are not historical facts; are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.



CSB Bank Investor Presentation Q4 FY 22



Business Overview

Earnings

Digital Penetration

Strategy

Key Information

Improved Profitability

*PAT of Rs 458 Cr -up by 110% YoY

*Operating Profit for FY22 is Rs 614 Cr & up by 19% YoY

*RoA FY22 : 1.91% (up by 92bps YoY)

*RoE FY22 : 21.28% (up by 875bps YoY)

Cost and Revenue

* NII growth of 23% YoY

* NIM at all time high in FY22 : 5.27% (up by 46 bps)

*Non interest income is Rs 247 Cr for FY22

*Commission income increased by 44% YoY

Growth Momentum

*Net Advances grew by 9.5% YoY

*Deposits grew by 5.4% YoY

*CASA book grew by 10.2% YoY & CASA Ratio stood at 34%

* Healthy CD Ratio (Gross): 83% as on 31-03-2022

* Digital Penetration increases to 87%

Well Capitalised & Strong Liquidity Position

*Strong capital comfort with a CRAR of 25.90% as on 31.03.2022

*Tier I ratio of 24.35%

*Book value per share up by 23% YoY (Rs 117 to Rs 144)

*Strong liquidity -LCR of 154% & NSFR at 157%

Asset Quality

*GNPA ratio of 1.81% (down by 87bps)

*Net NPA ratio of 0.68% (down by 49bps)

*PCR of 90% (up by 476bps)

*Credit cost for FY22 : (-)0.07% & for FY 21 : 0.85%

• A century young Organisation

 603 Branches & 465 ATMs/CRMs

10 Zonal Offices

• 2.1Mn+ happy customers

Presence in 16 states & 4 UTs

 Total business of approx Rs 37000 Cr

• 7 bancassuance tie ups with industry leaders.



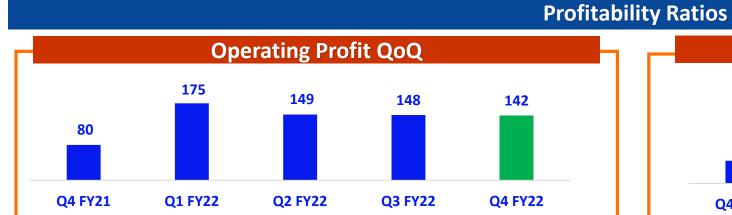
Business Overview

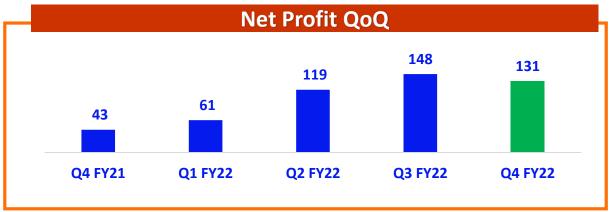
Earnings

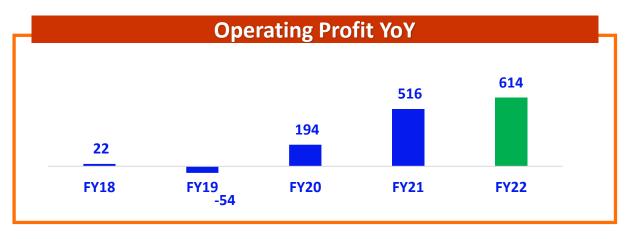
Digital Penetration

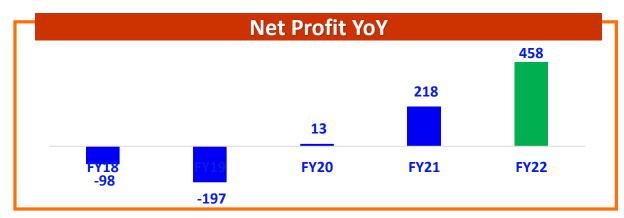
Strategy

Amt in Cr











Business Overview

Earnings

Digital Penetration

Strategy

Prudential Provisioning Policy

	Asset Cla	ssification	RBI Norms	Our Norms
L C	Sub Standard Assets	Secured	15%	25%
Provision		Unsecured	25%	50%
0	Doubtful Assets	Secured	25%	50%
<u> </u>	(Up to one year)	Unsecured	100%	100%
A	Doubtful Assets	Secured	40%	100%
Z	(One to three years)	Unsecured	100%	100%
	Doubtful Assets			
	(More than three years)	Secured/Unsecured	100%	100%
	Loss Assets	Secured/Unsecured	100%	100%

		RBI Norms	Accounting Treatment
Other Provisions	Provisions for Standard Asset	•0.25% to 1% based on the nature of advance	Provided as per RBI Norms Additional provisioning buffer created in view of the COVID scenario

Prudential Provisions	Amount (in Cr)
NPA Provision	108
Additional Std asset provision	107
Total	215
Tax	54
After Tax Impact	161

Additional Std asset provision is more or less equal to Net NPA



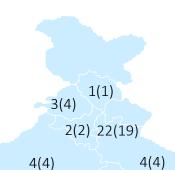
Business Overview

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Digital Penetration

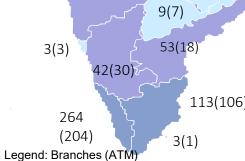
Strategy

Branch Distribution

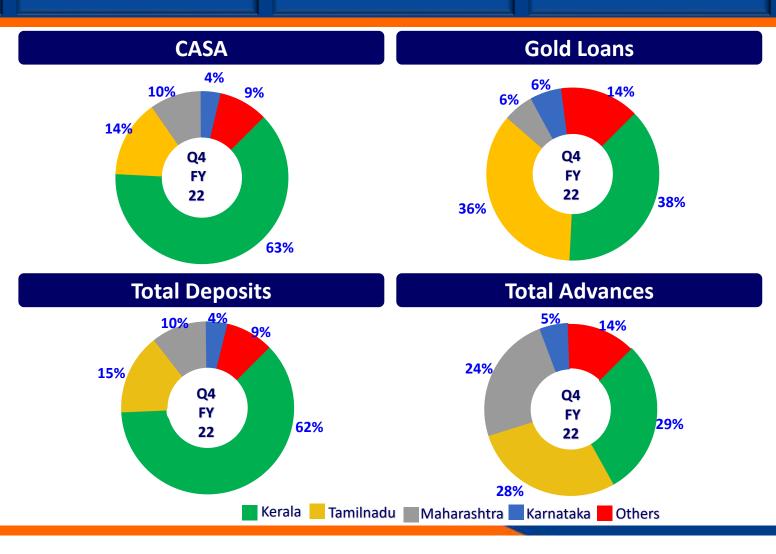


	% distribution			
State	Mar-21	Mar-22		
KERALA	53%	44%		
TAMIL NADU	16%	19%		
MAHARASHTRA	9%	10%		
ANDHRA	6%	9%		
KARNATAKA	6%	7%		
OTHERS	10%	11%		





No of Branches				
Mar-21	Mar-22			
98	123			
109	121			
257	309			
48	50			
512	603			
	Mar-21 98 109 257 48			





Business Overview

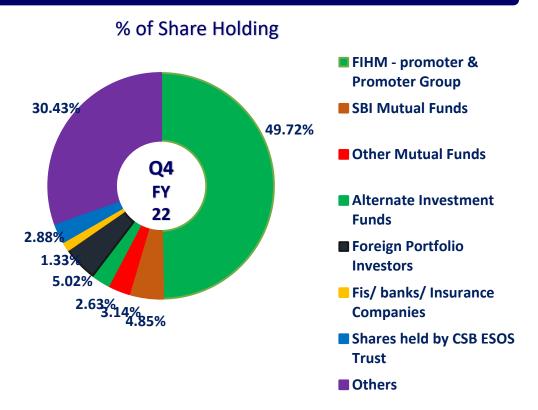
Earnings

Digital Penetration

Strategy

Share Holding Pattern

Category	No of Shareholders	No of Shares Held(in Mio)	% of Holding
FIHM - promoter & Promoter Group	1	86.26	49.72%
SBI Mutual Funds	1	8.42	4.85%
Other Mutual Funds	7	5.44	3.14%
Alternate Investment Funds	5	4.57	2.63%
Foreign Portfolio Investors	36	8.72	5.02%
Fis/ banks/ Insurance Companies	2	2.3	1.33%
Shares held by CSB ESOS Trust	1	5	2.88%
Others	54182	52.77	30.43%
Total	54235	173.48	100.00%

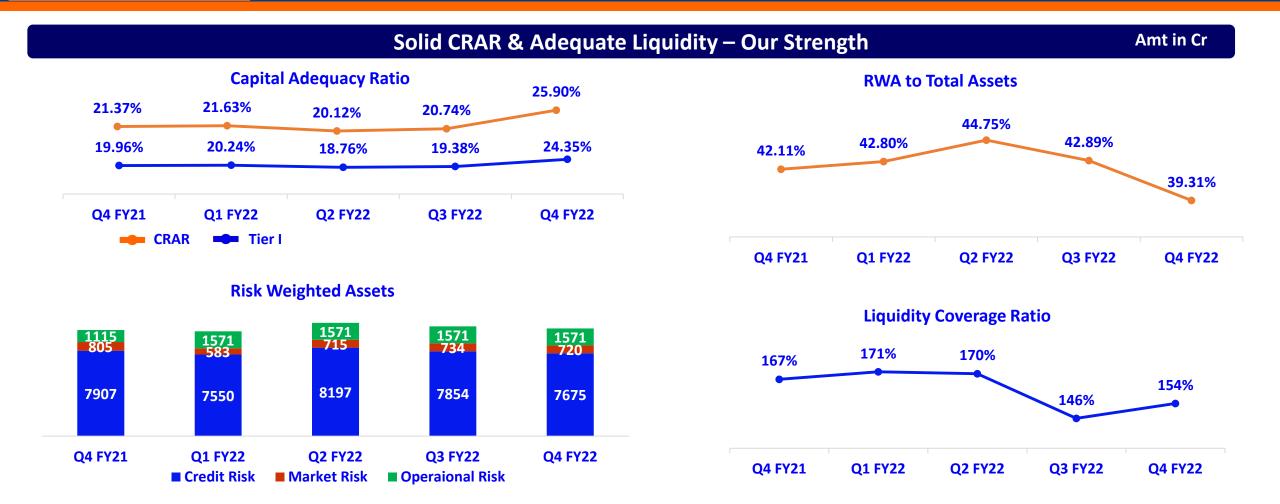




Business Overview

Earnings

Digital Penetration

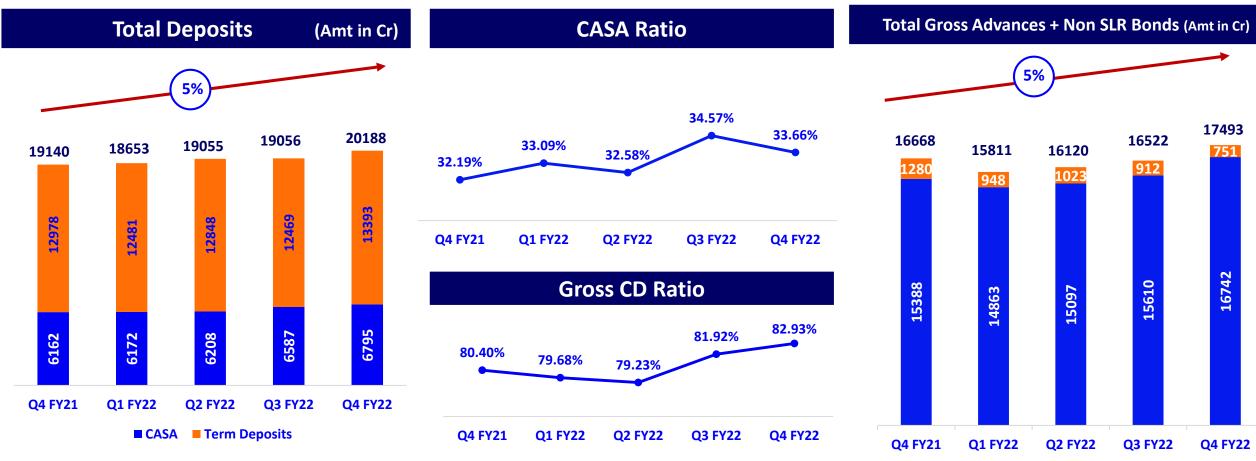




Business Overview

Earnings

Digital Penetration

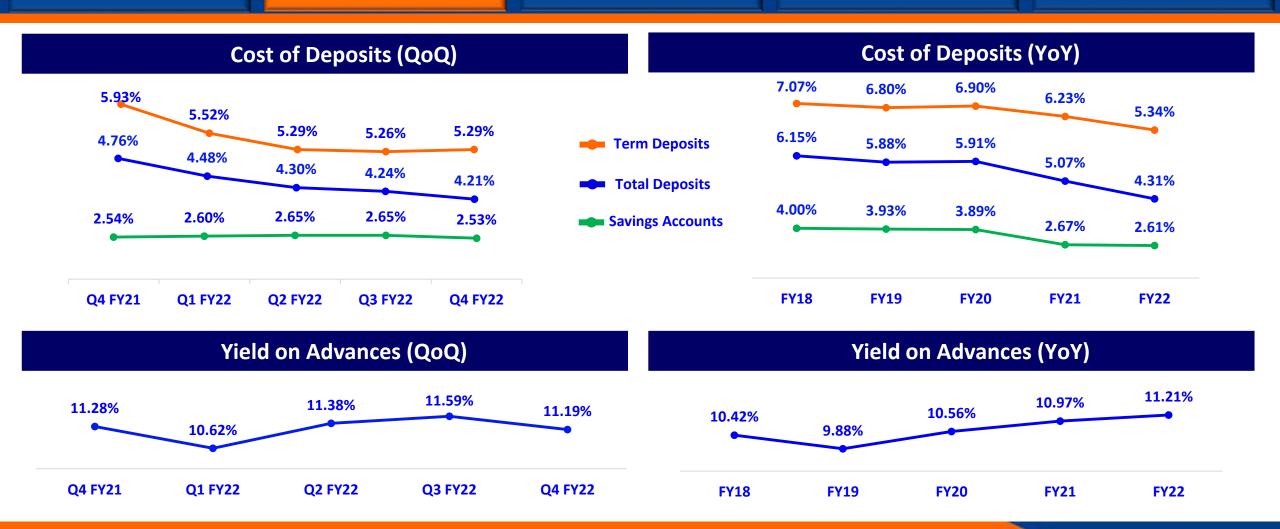




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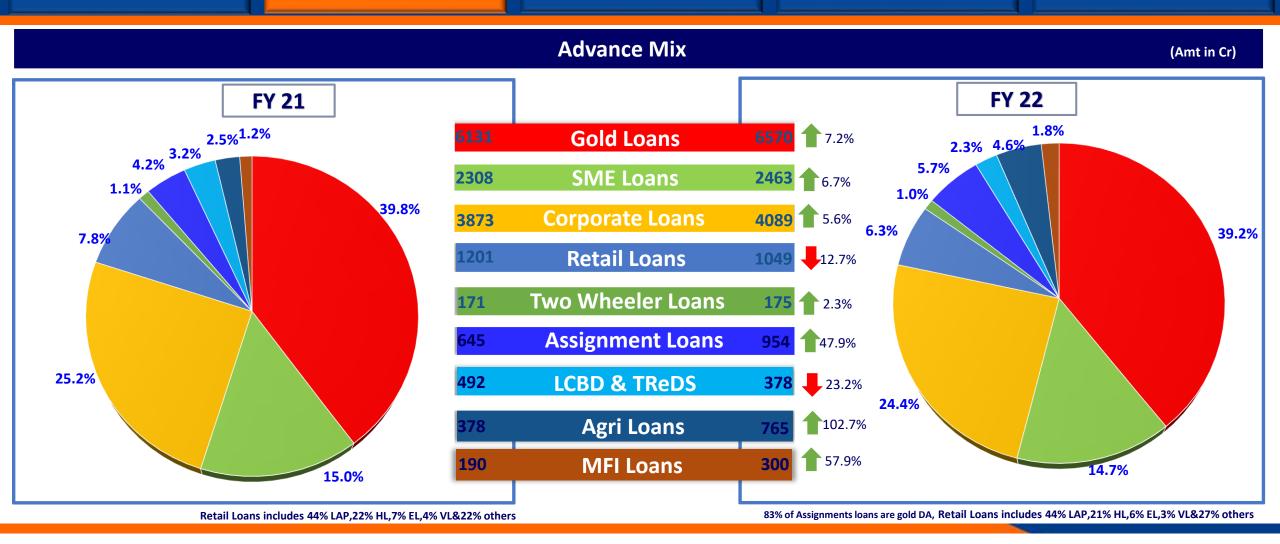




Business Overview

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Digital Penetration

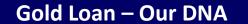


Business Overview

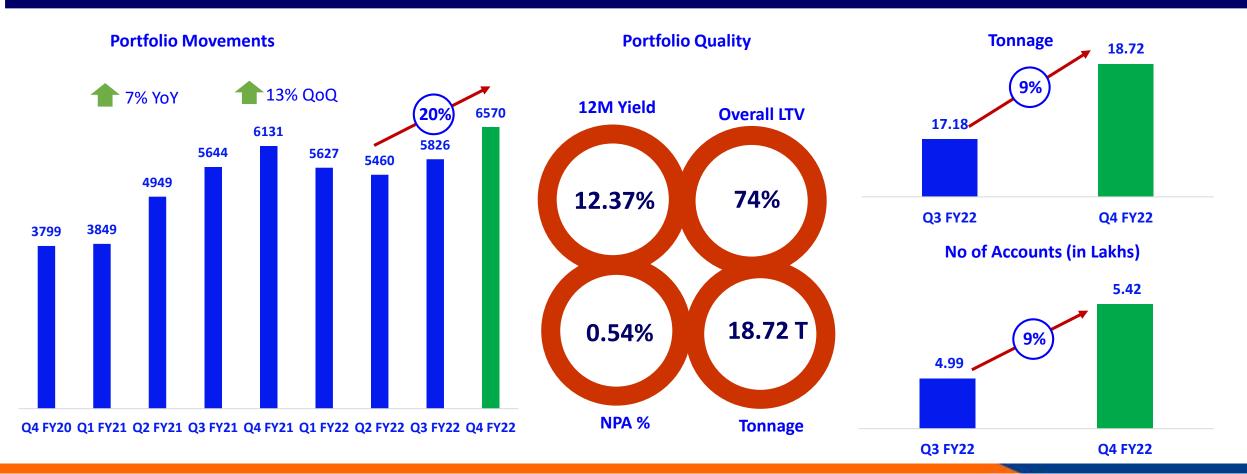
Earnings

Digital Penetration

Strategy



(Amt in Cr)



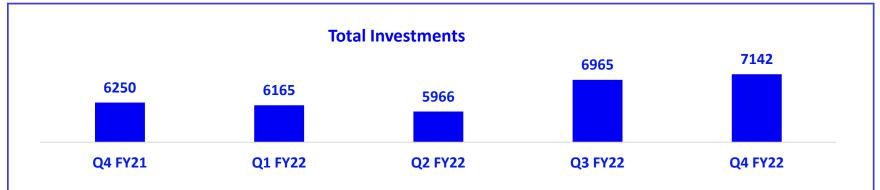


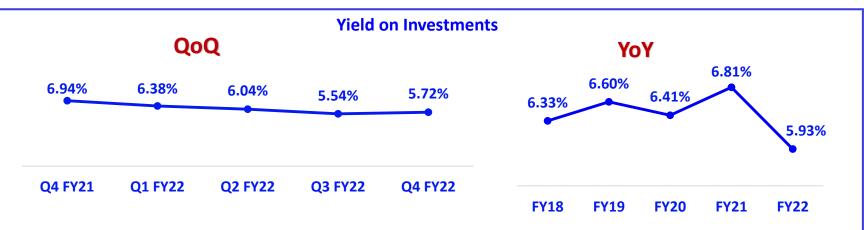
Business Overview

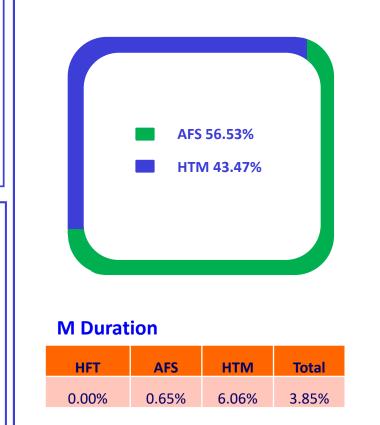
Earnings

Digital Penetration











Business Overview

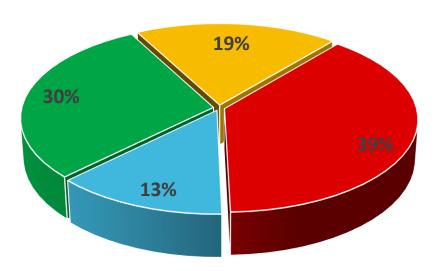
Earnings

Digital Penetration

Strategy

Sector Wise Exposure

Sector Wise Exposure



- Agriculture and Allied Activities
- Industry
- Services
- Retail & Others

<u>Industries</u>	% to Gross advances
Textiles	5.95%
Construction	4.45%
Infrastructure	3.91%
Food Processing	3.83%
Chemicals and Chemical Products (Dyes,	
Paints, etc	0.76%
All Engineering	0.72%
Vehicles, Vehicle Parts and Transport	
Equipments	0.59%
Paper and Paper Products	0.22%
Gems and Jewellery	0.21%
Basic Metal and Metal Products	0.17%
Rubber, Plastic and their Products	0.16%
Wood and Wood Products	0.16%
Beverages (excluding Tea & Coffee) and	
Tobacco	0.13%
Cement and Cement Products	0.05%
Leather and Leather products	0.05%
Mining and Quarrying	0.05%
Other Industries	0.54%

<u>Services</u>	% to Gross advances
NBFCs	8.08%
HFC	3.63%
Wholesale & Retail Trade	3.93%
Tourism, Hotel and Restaurants	2.46%
Commercial Real Estate	1.68%
Computer Software	0.33%
Transport Operators	0.27%
Professional Services	0.12%
Other Services	8.95%



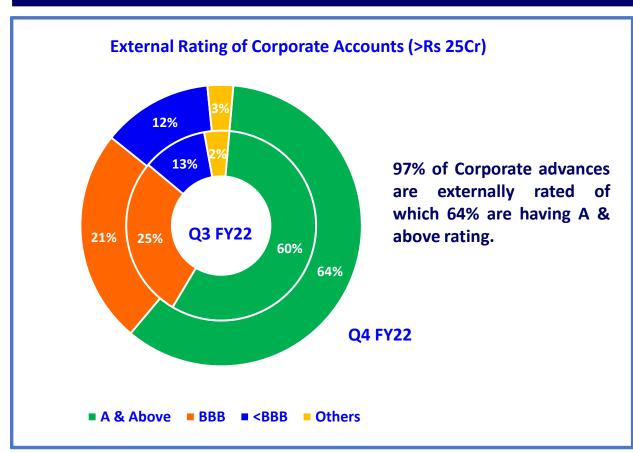
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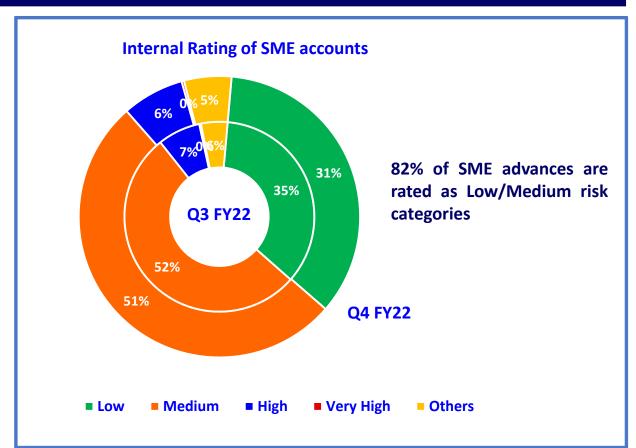
Earnings

Digital Penetration

Strategy

Rating wise Exposure







Total Opex

Operating Profit

Business Overview

Earnings

Digital **Penetration**

Strategy

Amt in Cr

				Profit	& Loss	Account - Q4 FY 22
	Q3FY22	Q4FY22	QoQ	Q4FY21	YoY	
Interest Income	527.6	519.6	-2%	497.1	5%	Operating Profit
Interest Expense	224.3	215.7	-4%	221.4	-3%	Provision for NPA
Net Interest Income	303.3	303.8	0%	275.7	10%	Other Provisions
	1.5	-1.2		-16.2		Total Provisions
Treasury Profit	1.5	-1.2	-	-10.2	-	Profit Before Tax
Exchange Profit	2.0	2.1	3%	0.9	133%	Tax
Processing Fees	11.3	10.3	-9%	18.2	-44%	Profit/Loss (-) After Tax
Commission Income	22.0	22.6	3%	17.6	28%	
PSLC Income	-	-	-	14.3	-100%	❖ Net Interest Income grows
Other Income	15.4	29.9	95%	29.0	3%	 Commission income up b
Total Non Interest Income	52.2	63.6	22%	63.8	0%	income & LC/BG commissi
Total Net Operating Income	355.5	367.4	3%	339.5	8%	Opex down by 13% YoYOperating profit up by 77%
Staff Cost	122.1	143.4	17%	178.6	-20%	❖ PBT grows by 204% YoY
Other Opex	85.9	82.0	-5%	80.4	3%	performance • Q4 PAT is a at Rs 131 Cr

207.9

147.6

225.4

142.1

8%

-4%

259.1

80.4

	Q3FY22	Q4FY22	QoQ	Q4FY21	YoY
Operating Profit	147.6	142.1	-4%	80.4	77%
Provision for NPA	-51.6	-37.3	-	59.8	_
Other Provisions	1.0	3.2	220%	-37.4	-
Total Provisions	-50.6	-34.1	-	22.4	-
Profit Before Tax	198.2	176.3	-11%	58.0	204%
Tax	49.9	45.5	-9%	15.1	201%
Profit/Loss (-) After Tax	148.3	130.7	-12%	42.9	205%

- ❖ Net Interest Income grows 10% YoY
- ❖ Commission income up by 3% QoQ & 28% YoY backed by increase in Bancassurance income & LC/BG commission
- Opex down by 13% YoY
- ❖ Operating profit up by 77% aided by improved income & reduced cost
- ❖ PBT grows by 204% YoY mainly due to improved operating profit & better recovery performance
- ❖ Q4 PAT is a at Rs 131 Cr



-13%

77%

Business Overview

Earnings

Digital **Penetration**

Strategy

Amt in Cr

			Pro	fit & Los	ss Account - FY 22
	FY 21	FY 22	YoY	YoY%	
Interest Income	1,872.3	2,038.3	166.0	9%	Operating Profit
Interest Expense	930.9	885.0	-45.9	-5%	Provision for NPA
Net Interest Income	941.4	1,153.3	211.9	23%	Other Provisions Total Provisions
Treasury Profit	102.0	11.5	-90.5	-89%	Profit Before Tax
Exchange Profit	5.2	8.8	3.5	69%	Tax
Processing Fees	54.4	47.4	-7.0	-13%	Profit/Loss (-) After Tax
Commission Income	49.8	71.5	21.8	44%	
PSLC Income	30.6	33.4	2.9	9%	
Other Income	61.2	74.1	13.0	21%	Net Interest Income gro
Total Non Interest Income	303.1	246.8	-56.4	-19%	Commission income up commission
Total Net Operating Income	1,244.6	1,400.1	155.5	12%	Staff cost down by 3% You
Staff Cost	496.2	481.9	-14.5	-3%	Operating profit up by 1PBT grows by 110% YoY
Other Opex	232.8	304.5	71.7	31%	❖ FY22 PAT is a at a record
Total Opex	729.0	786.4	57.3	8%	
Operating Profit	515.5	613.7	98.0	19%	

	FY 21	FY 22	YoY	YoY%
Operating Profit	515.6	613.7	98.0	19%
Provision for NPA	106.8	-9.8	-116.6	-
Other Provisions	116.1	9.3	-106.9	-92%
Total Provisions	223.0	-0.5	-223.5	-
Profit Before Tax	292.6	614.4	321.8	110%
Tax	74.2	155.7	81.5	110%
Profit/Loss (-) After Tax	218.4	458.5	240.1	110%

- ❖ Net Interest Income grows 23% YoY
- ❖ Commission income up by 44% YoY backed by increase in Bancassurance income & LC/BG commission
- Staff cost down by 3% YoY
- ❖ Operating profit up by 19% YoY despite drying up of treasury income.
- ❖ PBT grows by 110% YoY due to improved operating profit & better recovery performance
- ❖ FY22 PAT is a at a record level of Rs 458 Cr



Business Overview

Earnings

Digital Penetration

		Amt in Cr			
	31.03.2021	31.03.2022	YoY (%)	31.12.2021	QoQ (%)
Liabilities					
Capital	173.5	173.5	0.0%	173.5	0.0%
Reserves & Surplus	2,006.7	2,477.9	23.5%	2,360.7	5.0%
Deposits	19,140.0	20,188.3	5.5%	19,056.0	5.9%
Of Which CASA	6,161.8	6,795.2	10.3%	6,587.2	3.2%
Borrowings	1,425.9	2,007.2	40.8%	1,692.1	18.6%
Other Liabilities & Provisions	591.2	509.4	-13.8%	421.0	21.0%
Total	23,337.4	25,356.3	8.65%	23,703.4	6.97%
Assets					
Cash & Balance with RBI	736.1	948.2	28.8%	822.7	15.3%
Balance with Banks Money at call & Short Notice	977.9	625.5	-36.0%	291.0	114.9%
Investments	6,126.0	7,011.6	14.5%	6,842.8	2.5%
Advances	14,438.1	15,814.7	9.5%	14,637.0	8.0%
Fixed Assets	269.5	287.9	6.8%	281.1	2.4%
Other Assets	789.7	668.4	-15.4%	828.8	-19.4%
Total	23,337.4	25,356.3	8.65%	23,703.4	6.97%



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Asset Quality

Amt in Cr

		QoQ movement				YoY movement	
Gross NPA: Movement	Q4 FY21 (3 months)	Q1 FY22 (3 months)	Q2 FY22 (3 months)	Q3 FY22 (3 months)	Q4 FY22 (3 months)	FY21 (12 months)	FY22 (12 months)
Opening Balance of Gross NPA	235	393	686	587	389	409	393
Additions	188	435	205	81	38	192	119
Sub-total (A)	423	829	892	668	427	602	512
Less:-							
(i) Upgradations	2	20	96	72	36	12	46
(ii) Recoveries	26	36	190	206	98	69	82
(iii) Technical/ Prudential Write-offs	0	86	19	-	0	117	90
(iv) Write-offs	2	-	1	1	3	11	4
Sub-total (B)	29	142	305	279	137	209	222
Closing balance of Gross NPA (A – B)	393	686	587	389	290	393	290



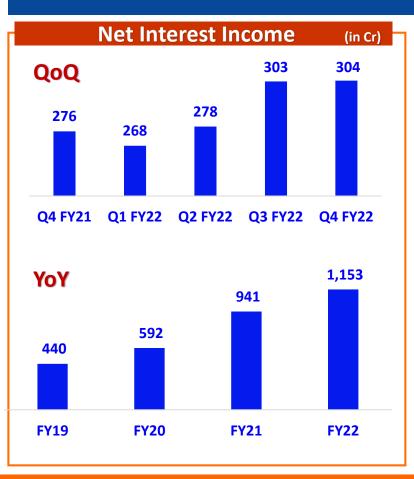
Business Overview

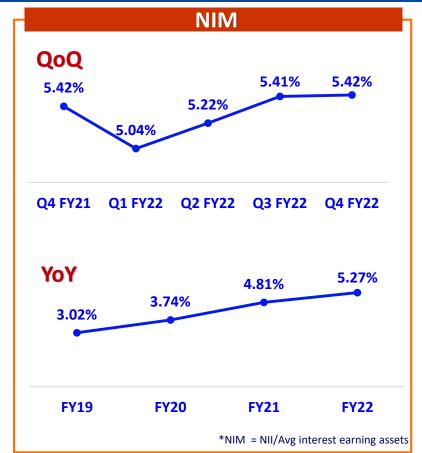
Earnings

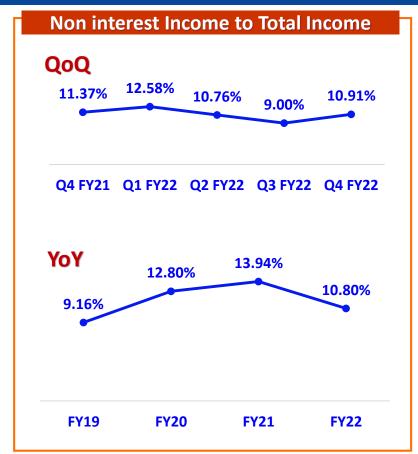
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Profitability Ratios









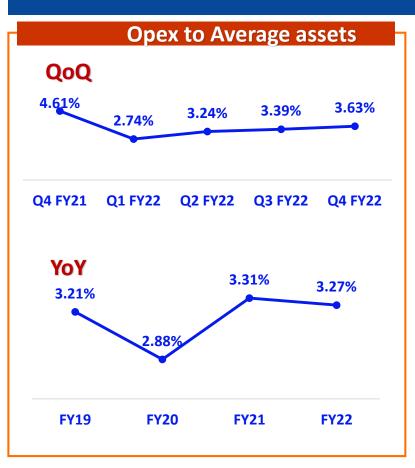
Business Overview

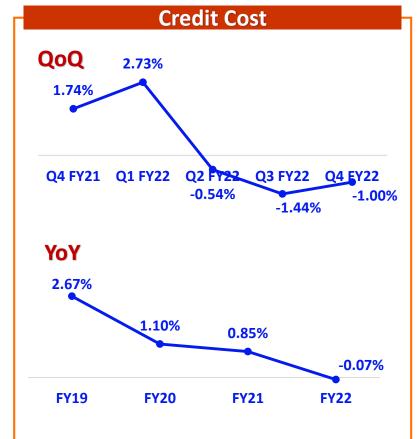
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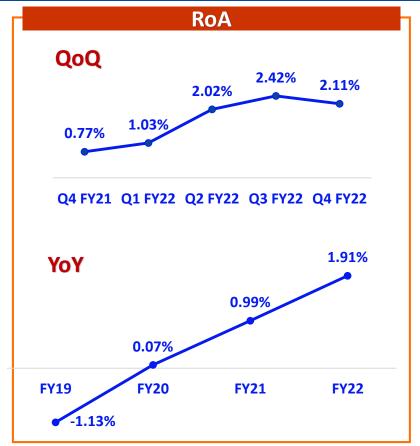
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Profitability Ratios









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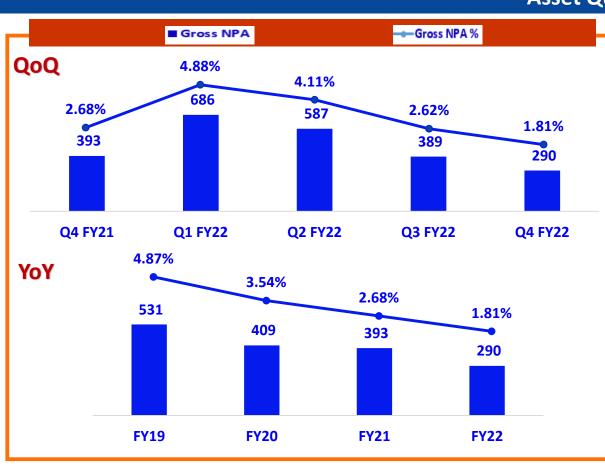
Earnings

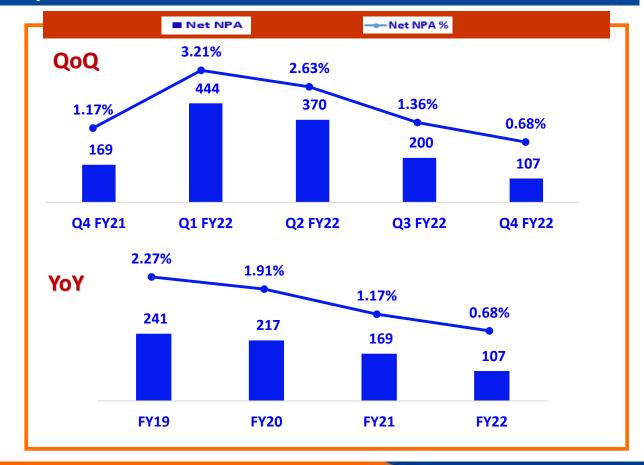
Digital Penetration

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Amt in Cr







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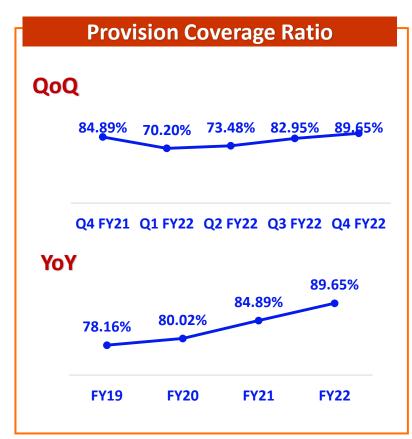
Earnings

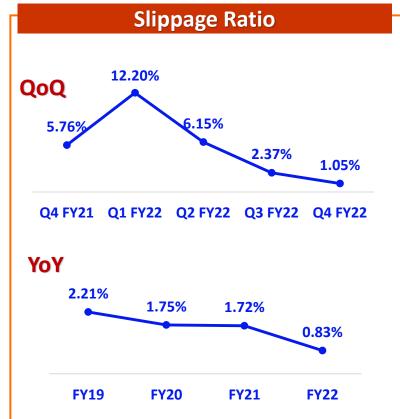
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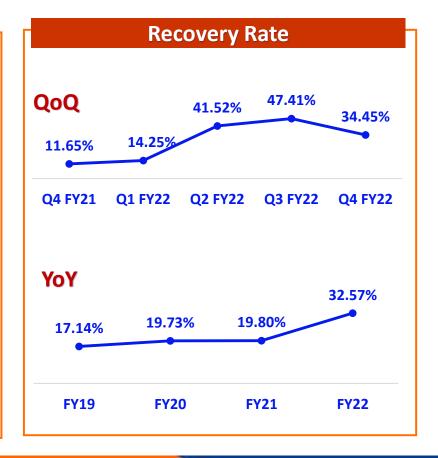
Strategy

Asset Quality Ratios

Amt in Cr









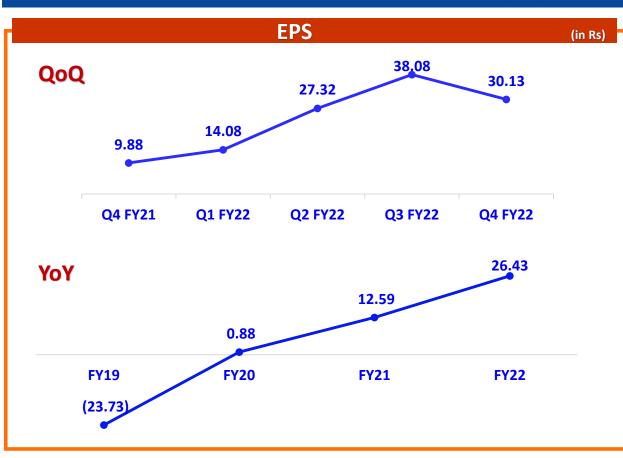
Business Overview

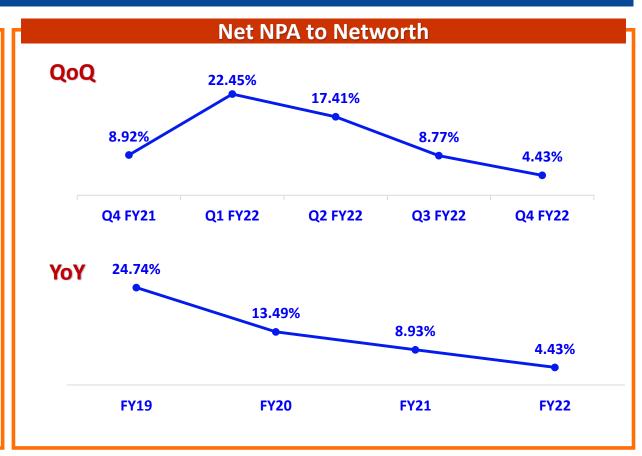
Earnings

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Share Holders Return & Risk Ratios







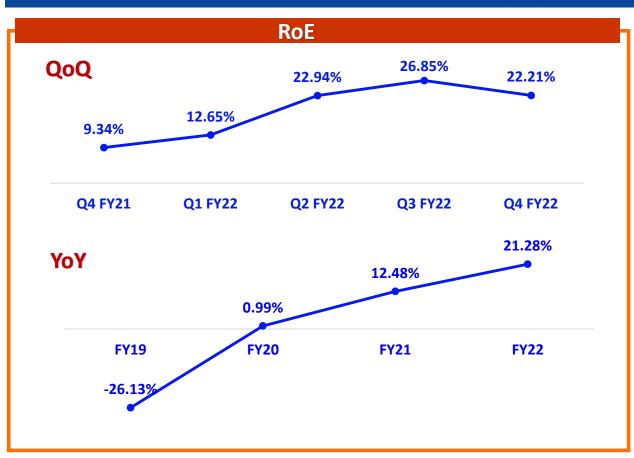
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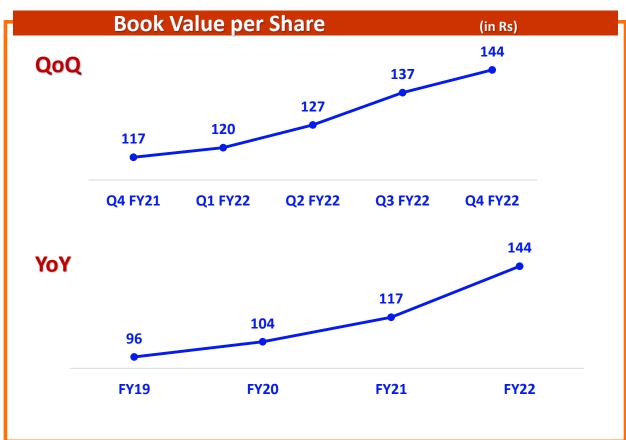
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Share Holders Return & Risk Ratios







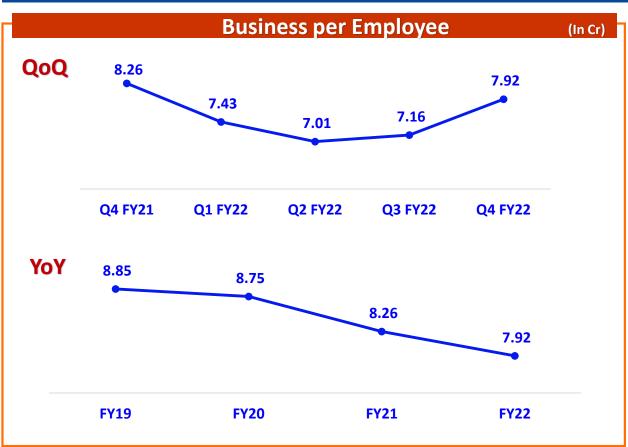
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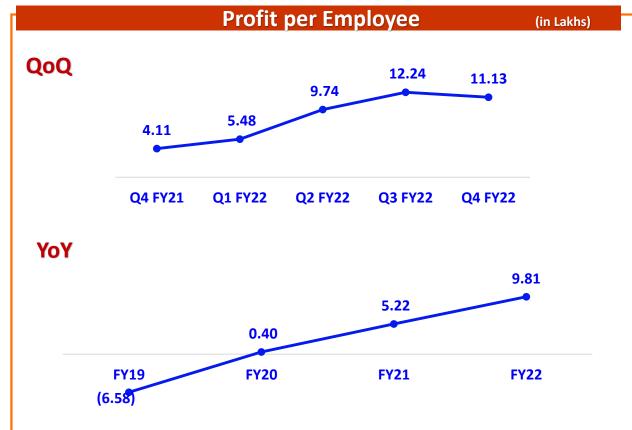
Earnings

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Efficiency Ratios







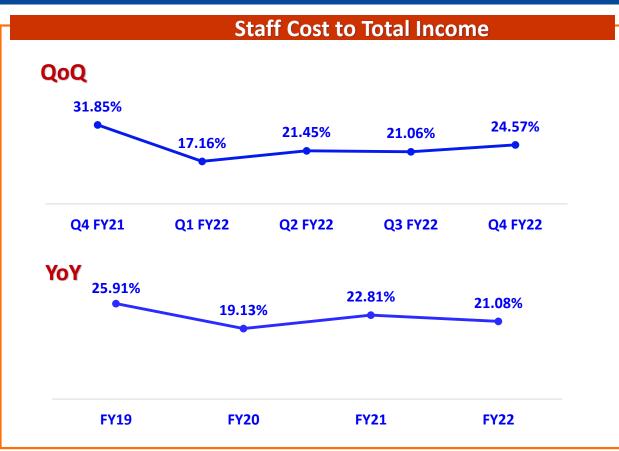
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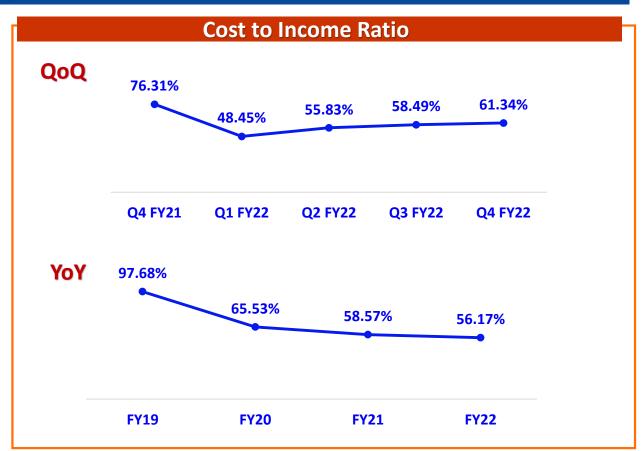
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Efficiency Ratios







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Digital Touch Points



1,506 Installations



5.88 lacs + Debit Cards



3.40 lacs+ Net Banking users



465 ATM Network



3,835+ QR Installations



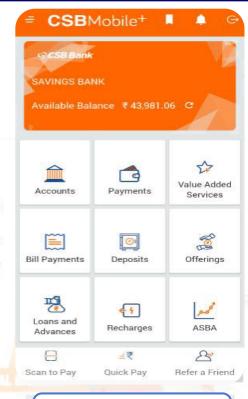
82,130+ ePassbook
Downloads



78,660+Prepaid Cards



1.31 lac+ UPI Downloads



3.23 lacs+ Mobile Banking Users



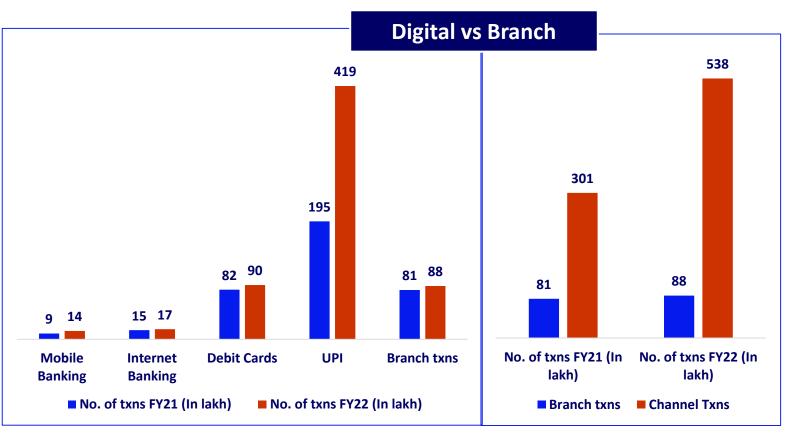
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Channel Transactions



	No. of txns			
	FY21 (In lakh)	FY22 (In lakh)		
Mobile Banking	9.48	13.66		
Internet Banking	14.93	16.54		
Debit Cards	81.92	89.5		
UPI	194.76	418.53		
Branch txns	81.48	88.13		
Total Channel				
Transactions	301.1	538.22		
% of channel txns	79%	87%		



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We aim to

- deliver long term value for the shareholders,
- grow with the aspirations of our customers,
- provide employees with a meritocratic work environment,
- meet the regulatory expectations.

Through

- -expanding our footprints across India
- -extending into new clientele base in retail and MSME
- reorganising into business verticals with clearly defined roles and responsibilities,
- incentivising performance,
- maintaining a granular asset portfolio with reduced focus on corporate credit,
- competing on non price value propositions,
- maintaining robust capital, funding and liquidity base,
- -strong balance sheet with strong controls.



Thank You...



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