

SEC/139/2023 April 28, 2023

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001.

Scrip code: 542867

National Stock Exchange of India Ltd., Exchange Plaza, 5th floor, Bandra-Kurla Complex, Bandra (E), Mumbai 400051.

Symbol: CSBBANK

Dear Sir/Madam,

Press Release and Presentation to Institutional Investors/Analyst - Audited Financial Results for the quarter and financial year ended March 31, 2023.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter no. SEC/138/2023 dated April 28, 2023, please find enclosed a copy of press release and the Investor Presentation on financial and business performance of the Bank for the quarter and financial year ended March 31, 2023.

This intimation shall also be made available on the Bank's website at www.csb.co.in

Kindly take the same on records.

Thanking You,

Yours faithfully,

Sijo Varghese Company Secretary

Encl: As above.



PRESS RELEASE

CSB Bank Limited Financial Results for the Quarter & Year ended March 31, 2023

The Board of Directors of CSB Bank took on record the audited financial results for the 4th quarter (Q4 FY 2023) and year ended 31.03.2023, in their meeting dated 28.04.2023.

Highlights

- a) **Profit After-tax:** Bank recorded a net profit of Rs 547 Crs for the year ended 31.03.2023 vis a vis profit of Rs 458 Crs in FY 22. Net profit improved by 19% on a Y-o-Y basis. Bank continues with the policy to maintain accelerated provisioning during this quarter as well. The entire outstanding Security Receipts balance as on 31.03.2023 has been fully provided for. RoA of the Bank stood above 2% for FY 23 at 2.06% as against 1.90% for FY 2022.
- b) **Strong Operating Performance:** Operating profit of bank for FY 23 was Rs 707 Crs registering YoY growth of 15% as against Rs 614 Crs during FY 22. Q4 FY 23 operating profit grew YoY by 42% and stood at Rs 202 Crs as against Rs 142 Crs in Q4 FY 22.
- c) **Net Interest Income (NII)** for FY 2023 stood at Rs 1334 Crs posting an increase of 16% YoY. In Q4 FY 23, the NII grew by 15% and stood at Rs 349 Crs as against Rs 304 Crs in Q4 FY 22.
- d) Non-Interest Income ex treasury for Q4 FY 2023 saw a growth of 42% over Q3 FY 2023 mainly due to PSLC and other fee income. Inspite of lower treasury profits and PSLC income, other income for FY 23 grew by 28% and stood at Rs 316 Crs (PSLC income-: Rs 11 Crs) as against Rs 247 Crs (PSLC income: Rs 33 Crs) for FY 22.
- e) **Cost Income Ratio** for Q4 FY 23 stood at 57.48% as against 61.34% for Q4 FY 22 and the corresponding ratio for FY 2023 was at 57.12% as against 56.17% for FY 22.

f) Healthy Asset Quality & Provisioning

Gross NPA and Net NPA ratios have improved to 1.26% and 0.35% respectively as on 31.03.2023 over the previous quarters. PCR continues to be above 90%

Particulars	Q4 FY 23	Q3 FY 23	Q2 FY 23	Q1 FY 23	FY 22
Gross NPA	262.56	271.29	291.04	293.01	289.51
Gross NPA %	1.26%	1.45%	1.65%	1.79%	1.81%
Net NPA	71.82	77.66	98.86	96.75	106.99
Net NPA %	0.35%	0.42%	0.57%	0.60%	0.68%
Provisioning Coverage Ratio	92.11%	91.93%	90.10%	90.51%	89.65%

- g) **Robust Capital Structure** Capital Adequacy Ratio is at 27.10%, which is well above the regulatory requirement. Leverage ratio is at 9.98% as on 31.03.2023.
- h) Comfortable Liquidity Position Liquidity Coverage Ratio is comfortable at 123%



- i) **Total Deposits** grew by 21 % YoY. Correspondingly, CASA book grew by 16% from Rs 6795 Crs to Rs 7886 Crs YoY. The CASA ratio stood at 32.18% as on 31.03.2023 as against 31.44% as on 31.12.2022.
- j) Advances (Net) grew by 31% YoY to Rs 20651 Crs as on 31.03.2023 supported mainly by a gold loan portfolio growth of 48% YoY.

Performance Highlights:

(Rs Crore)	Q4 FY 23	Q4 FY 22	Inc/	Q3 FY23	QoQ%	FY 23	FY 22	Inc/
			Dec%		Growth			Dec%
Interest Income	636.50	519.56	23%	592.05	8%	2,319.65	2,038.31	14%
Interest Expense	288.05	215.73	34%	242.31	19%	985.81	885.01	11%
Net Interest Income	348.45	303.83	15%	349.74	0%	1,333.85	1,153.30	16%
Treasury Profits	7.70	-1.22	-730%	6.19	24%	2.44	11.50	-79%
Other Income(ex- treasury)	118.62	64.83	83%	83.71	42%	313.57	235.30	33%
Total Non-Interest Income	126.32	63.61	99%	89.90	41%	316	247	28%
Net Operating Income	474.77	367.43	29%	439.64	8%	1,649.86	1,400.10	18%
Staff Cost	155.63	143.41	9%	151.67	3%	558.51	481.87	16%
Other Opex	117.26	81.97	43%	94.53	24%	383.94	304.51	26%
Total Opex	272.89	225.38	21%	246.20	11%	942.46	786.38	20%
Operating Profit	201.88	142.05	42%	193.44	4%	707.40	613.72	15%
Provision for NPA	-17.56	-37.30	-53%	-15.48	13%	-42.91	-9.81	337%
Other Provisions	8.36	3.20	161%	0.52	1516%	16.69	9.30	80%
Provisions other than Tax	-9.20	-34.10	-73%	-14.96	-38%	-26.21	-0.51	5018%
PBT	211.08	176.15	20%	208.40	1%	733.61	614.23	19%
Tax	54.74	45.48	20%	52.45	4%	186.25	155.74	20%
PAT	156.34	130.67	20%	155.95	0%	547.36	458.49	19%
Deposits	24,505.81	20,188.30	21%	22,664.02	8%	24,505.81	20,188.30	21%
Advances(Net)	20,650.65	15,814.68	31%	18,456.70	12%	20,650.65	15,814.68	31%
CASA	7,886.26	6,795.17	16%	7,125.74	11%	7,886.26	6,795.17	16%
Gold	9,700.59	6,569.74	48%	8,780.30	10%	9,700.59	6,569.74	48%
CASA%	32.18%	33.66%	-4%	31.44%	2%	32.18%	33.66%	-4%

CEO Speak:

Speaking about the performance **Mr. Pralay Mondal, Managing Director & CEO** said, "It gives me immense pleasure to see that the first year of SBS 2030 vision has fared well in the expected lines and this good start gives us comfort to pursue this journey with more confidence. We continued to deliver the stakeholder expectations both in terms of topline and bottom line. We could register a record net profit of Rs 547 Crs; up by 19% YoY backed by a 25% business growth; 31% net loan book growth and 21% deposit growth. We were able to grow faster than the average industry growth trends in both deposits and advances. Despite lower treasury and PSLC income contributions, the operating profit recorded a growth of 15% supported by growth in NII and other income. Key indicators like NIM, CRAR, RoA, NPA ratios etc. continue to be strong. In line with our geographic expansion plans, we hit a hat trick by opening another 100 branches in the third consecutive year thus taking the total branch count to 703 from 411 as on 31.03.20 with a 70% increase in the last 3 years.



The good part of the first year SBS journey is that we could sustain our core strengths and start the build phase. All the retail verticals planned for the FY are in place and have started contributing. FY 24 will be the most crucial year in the build phase where we plan for major infra investments- technology being the key one. We will also continue with the geographic expansion plans. As we progress here, the business verticals will get benefitted by the improved support structure which will particularly help in the full-fledged offtake of the retail verticals. With the key enablers viz verticals, systems & processes, products and policies, HR structure etc. all falling in place, we will be aggressively pursuing the key agenda of SBS 2030 which underlines the build up of a quality customer franchise. We will put in all our efforts to progress as per our vision quarter on quarter and year on year.

About CSB Bank Limited:

We are one of the oldest private sector banks in India with an existence of over 100 years. While our Bank has a long operating history as a traditional bank, we are currently focusing on implementing strategic changes in business model to function efficiently like a full service new age private sector bank. We have a strong base in Kerala along with significant presence in Tamil Nadu, Maharashtra, Karnataka and Andhra Pradesh. We offer a wide range of products and services to our overall customer base of 2.1 million, with particular focus on SME, Retail, and NRI customers. We deliver our products and services through multiple channels, including 703 branches (excluding three service branches and three asset recovery branches) and 528 ATMs/CRMs spread across the country and various alternate channels such as micro ATMs, debit cards, internet banking, mobile banking, point of sale services and UPI.

CSB Bank is listed on both NSE and BSE. For further details, please visit www.csb.co.in

Safe Harbour:

Some of the statements in this document that are not historical facts; are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

Kindly direct your enquiries to:

Smt Sreelatha M ,DGM – Strategy & Planning Dept

CSB Bank Limited

Contact: 0487 6619203 Email: msreelatha@csb.co.in

Thrissur 28.04.2023



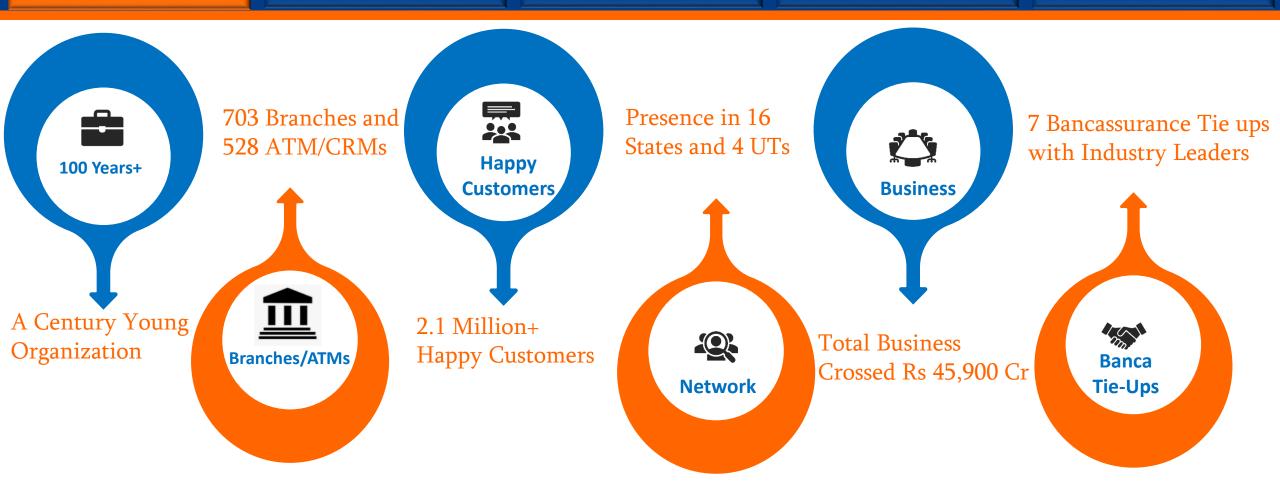
INVESTOR PRESENTATION

Q4-FY23 / March 2023

Business Overview

Earnings

Digital Penetration



Business Overview

Earnings

Digital Penetration

Strategy

Profitability

PAT

Rs 547 Cr

↑ 20% QoQ ↑ 19% YoY

NII

Rs. 1334 Cr

↑15% QoQ ↑ 16% YoY

RoA

2.06%

↑10 bps QoQ ↑16 bps YoY

NIM

5.48%

↓ 4 bps QoQ ↑21 bps YoY

EPS

Rs 31.55

↑Rs2.44 QoQ ↑Rs5.12 YoY

Growth

Deposits Rs.24506 Cr

↑ 21% YoY

Advances

Rs. 21489 Cr

↑28% YoY

Business

Rs. 45995 Cr

↑25% YoY

Gold

Rs 9701 Cr

↑ 48% YoY

CD Ratio

87.69%

↑476 bps YoY

Capital

CRAR

27.10%

↑120 bps YoY

Tier I

25.87%

个152bps YoY

BVPS

Rs 176

↑ Rs 32 YoY

LCR

123%

Comfortable Liquidity

NSFR

155%

Stable NSFR

Asset Quality

GNPA

Rs. 263 Cr

↓Rs27 Cr YoY

GNPA %

1.26%

↓55 bps YoY

NNPA

72 Cr

↓ Rs35 Cr YoY

NNPA %

0.35%

↓33 bps YoY

PCR

92.11%

↑ 243 bps YoY

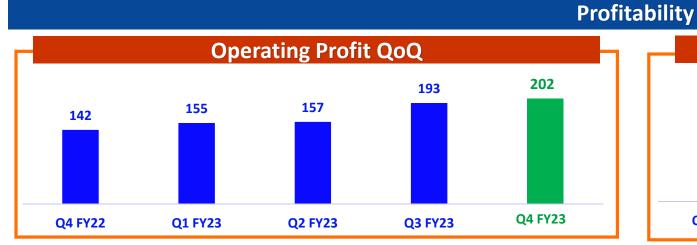
Business Overview

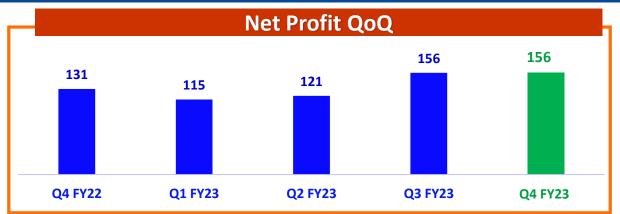
Earnings

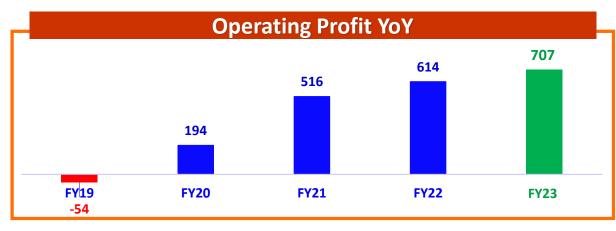
Digital Penetration

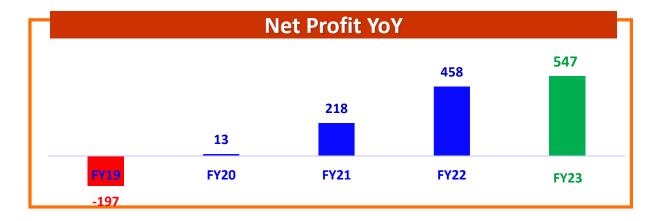
Strategy

Amt in Cr









Business Overview

Earnings

Digital Penetration

Strategy

Prudential Provisioning Policy

	Asset Classification		RBI Norms	Our Norms
	Sub Standard Assets	Secured	15%	25%
	Sub Standard Assets	Unsecured	25%	50%
	(Un to one year)	Secured	25%	50%
ion		Unsecured	100%	100%
NPA Provision	Doubtful Assets	Secured	40%	100%
PA Pı	(One to three years)	Unsecured	100%	100%
Z	Doubtful Assets (More than three years)	Secured/Unsecured	100%	100%
	Loss Assets	Secured/Unsecured	100%	100%

Prudential Provisions	Amount (in Cr)
NPA Provision	65
Contingency provision	106
Total	171
Тах	43
After Tax Impact	128

Contingency provision is **1.50x** Net NPA



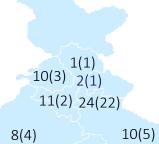
Business Overview

Earnings

Digital Penetration

Strategy

Branch Distribution



	% distribution		
State	Mar-22	Mar-23	
KERALA	44%	38%	
TAMIL NADU	19%	17%	
MAHARASHTRA	10%	9%	
ANDHRA	9%	11%	
KARNATAKA	7%	6%	
OTHERS	11%	*19%	
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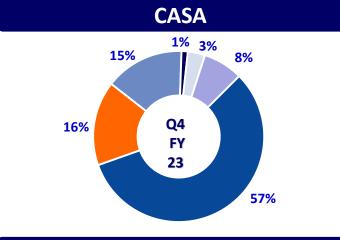
*Gujarat, Haryana & Telangana up by

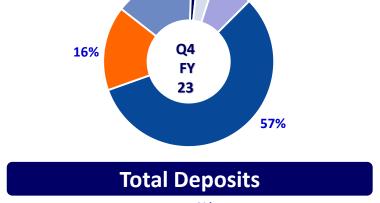
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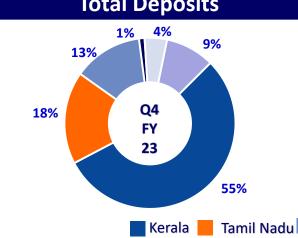


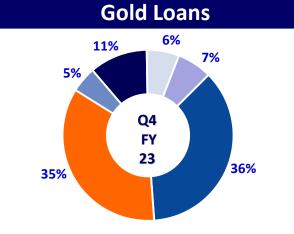


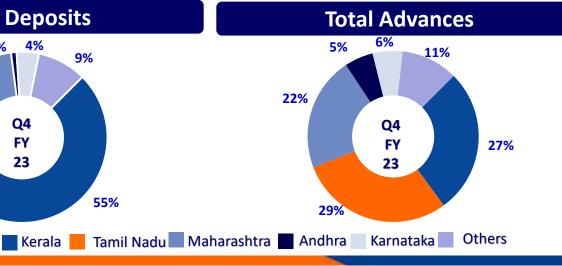
	No of Branches			
Population	Mar-22	Mar-23		
Metropolitan	122	151		
Urban	120	143		
Semi-urban	315	352		
Rural	46	57		
Grand Total	603	703		













Legend: Branches (ATM)

Business Overview

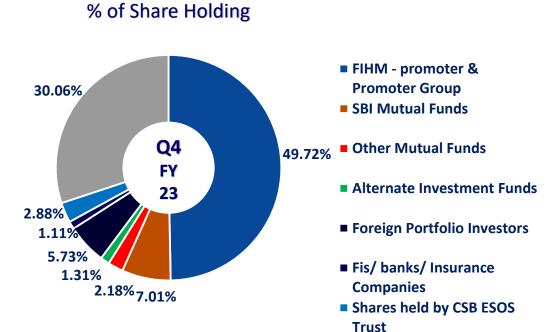
Earnings

Digital Penetration

Strategy

Share Holding Pattern

Category	No of Shareholders	No of Shares Held(in Mio)	% of Holding
FIHM - promoter & Promoter Group	1	86.26	49.72%
SBI Mutual Fund	1	12.16	7.01%
Other Mutual Funds	8	3.79	2.18%
Alternate Investment Funds	8	2.27	1.31%
Foreign Portfolio Investors	54	9.94	5.73%
Fis/ banks/ Insurance Companies	1	1.92	1.11%
Shares held by CSB ESOS Trust	1	5.00	2.88%
Others	56678	52.14	30.06%
Total	56752	173.48	100.00%

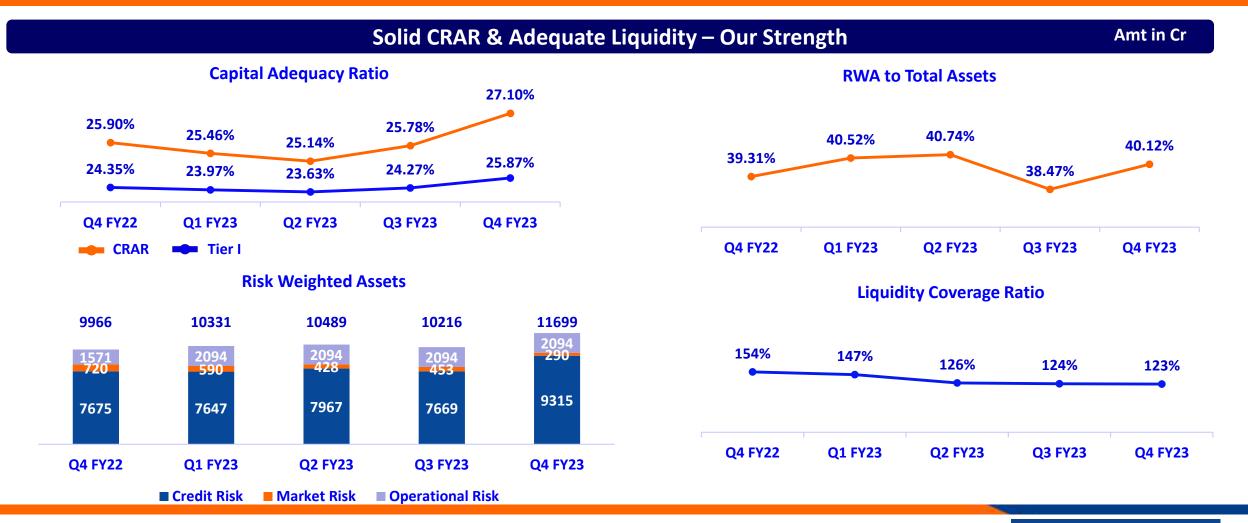


Others

Business Overview

Earnings

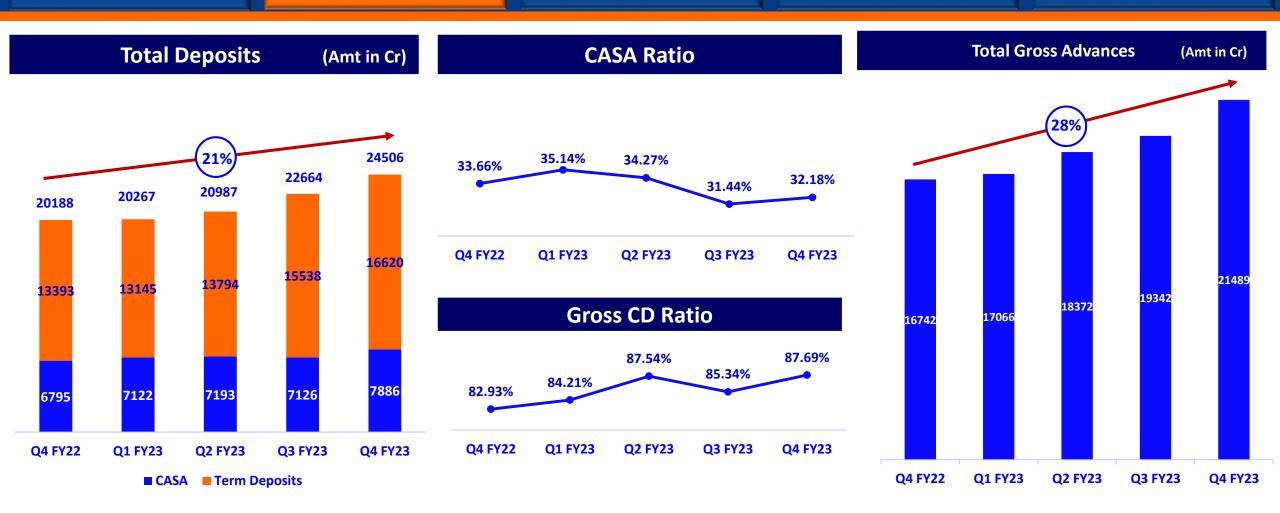
Digital Penetration



Business Overview

Earnings

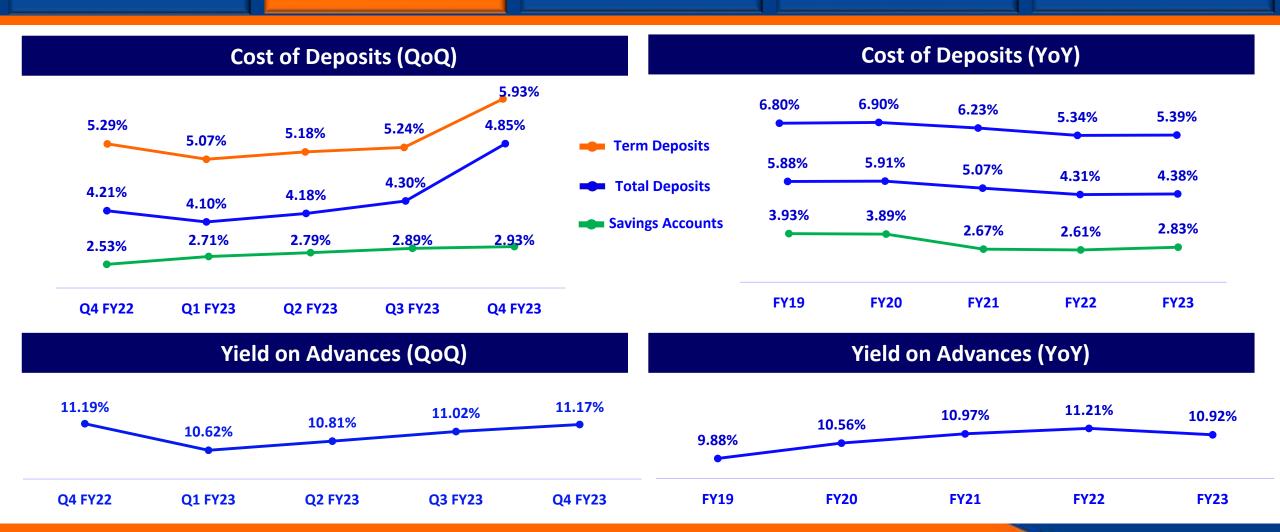
Digital Penetration



Business Overview

Earnings

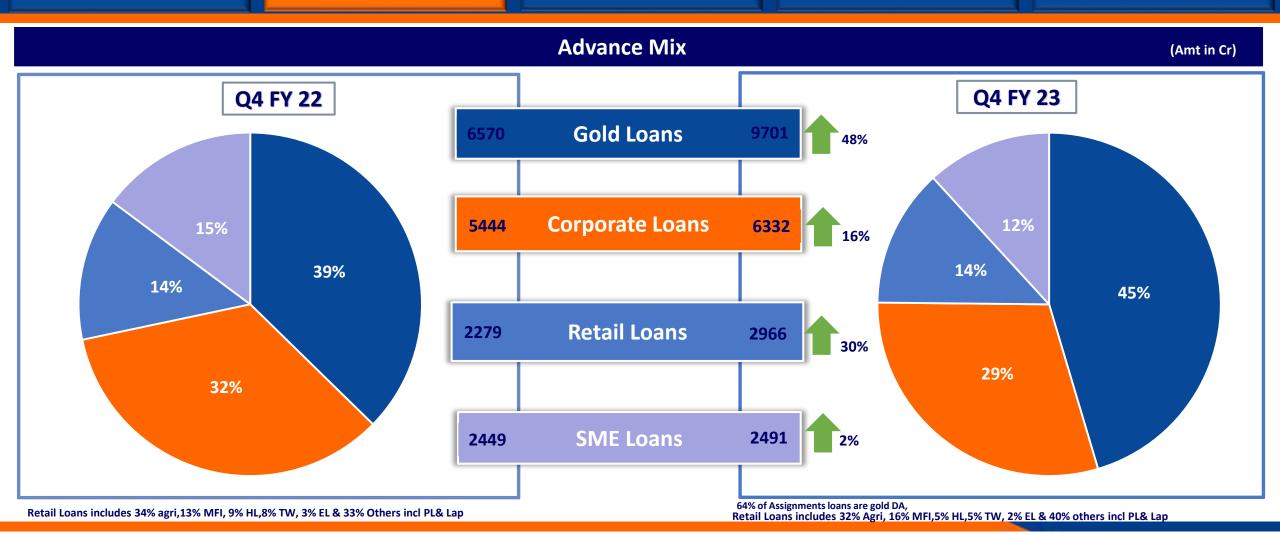
Digital Penetration



Business Overview

Earnings

Digital Penetration



Business Overview

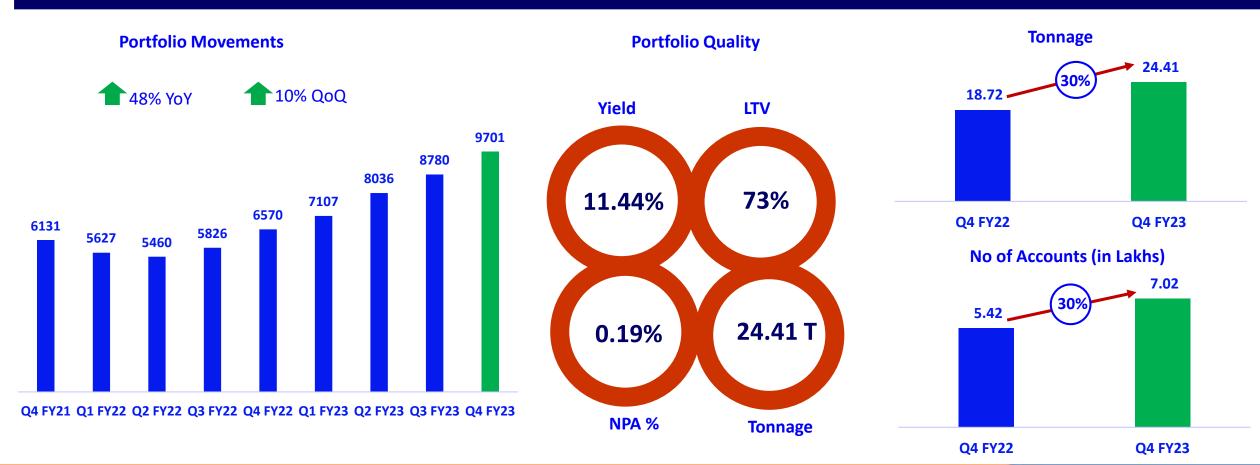
Earnings

Digital Penetration

Strategy



(Amt in Cr)



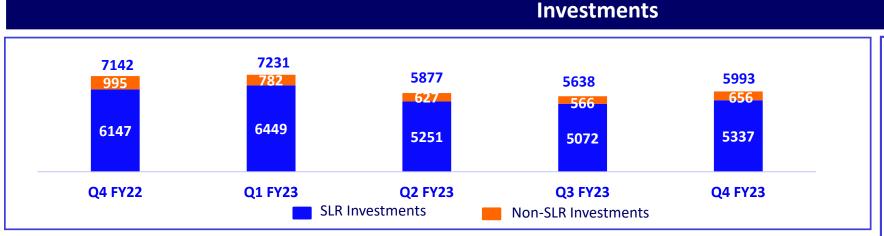
Business Overview

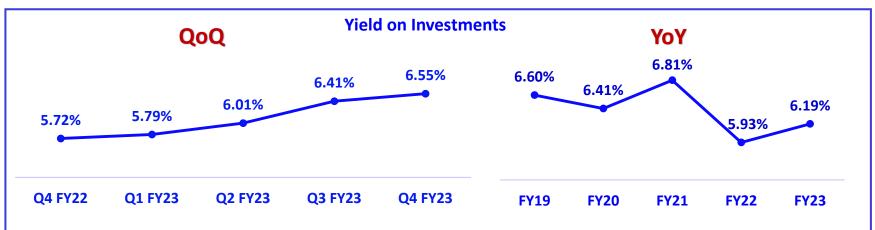
Earnings

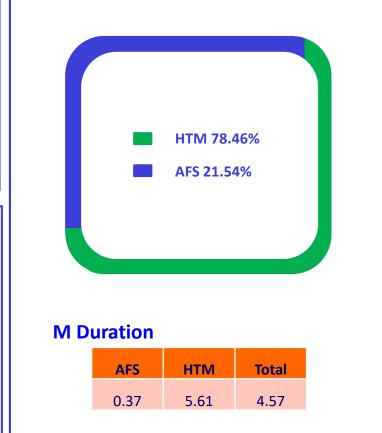
Digital Penetration

Strategy

(Amt in Cr)







Business Overview

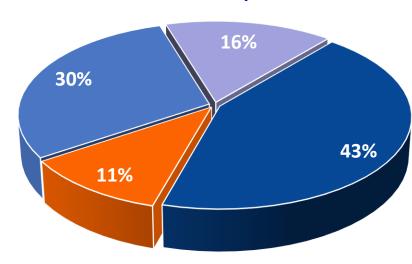
Earnings

Digital Penetration

Strategy

Sector Wise Exposure

Sector Wise Exposure



- Agriculture and Allied Activities
- Industry
- Services
- Retail & Others

<u>Industries</u>	% to Gross advances
Textiles	3.15%
Food Processing	1.80%
Infrastructure	1.38%
Construction	1.01%
Basic Metal and Metal Products	0.73%
Chemicals and Chemical Products (Dyes,	
Paints, etc	0.60%
Beverages (excluding Tea & Coffee) and	
Tobacco	0.44%
All Engineering	0.43%
Vehicles, Vehicle Parts and Transport	
Equipments	0.43%
Rubber, Plastic and their Products	0.27%
Leather and Leather products	0.26%
Paper and Paper Products	0.21%
Gems and Jewellery	0.14%
Wood and Wood Products	0.09%
Cement and Cement Products	0.03%
Mining and Quarrying	0.01%
Other Industries	0.22%

<u>Services</u>	% to Gross advances
NBFCs	8.81%
HFC	4.68%
Wholesale & Retail Trade	3.19%
Tourism, Hotel and Restaurants	1.69%
Real Estate Activities	1.32%
Transport Operators	0.63%
Computer and Related	
Activities	0.30%
MFIs	0.23%
Other Services	8.76%



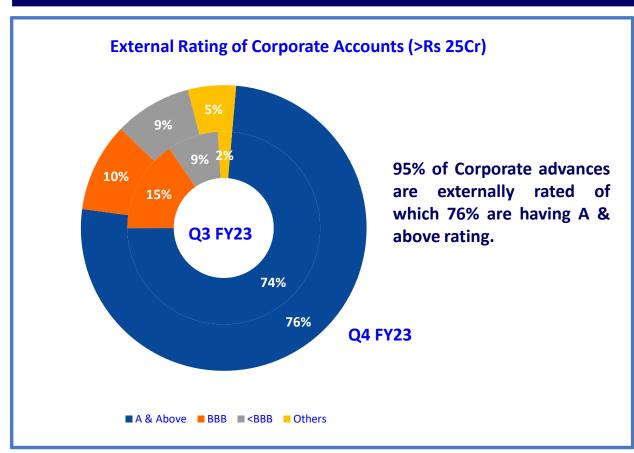
Business Overview

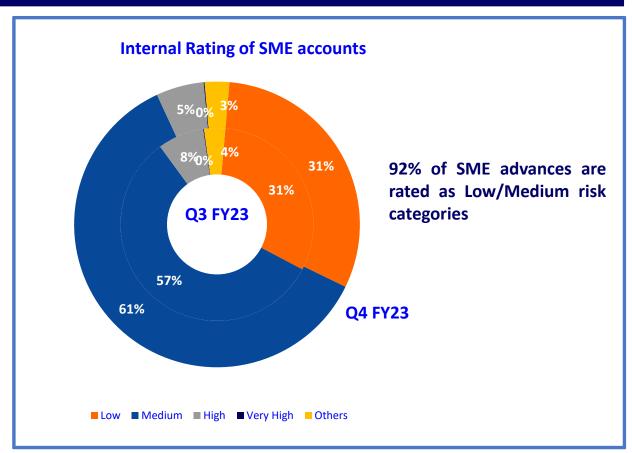
Earnings

Digital Penetration

Strategy

Rating wise Exposure





Business Overview

Earnings

Digital Penetration

Strategy

Profit & Loss Account - Q4 FY 23

Amt in Cr

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	Q3 FY23	Q4 FY23	QoQ	Q4 FY22	YoY
Interest Income	592.0	636.5	8%	519.6	22%
Interest Expense	242.3	288.0	19%	215.7	34%
Net Interest Income	349.7	348.4	0%	303.9	15%
Treasury Profit	6.2	7.7	24%	-1.2	-742%
Exchange Profit	2.4	2.5	4%	2.1	19%
Processing Fees	27.9	41.7	49%	10.3	305%
Commission Income	22.7	31.2	37%	22.6	38%
PSLC Income	3.6	7.6	111%	-	
Other Income	27.1	35.6	31%	29.9	19%
Total Non Interest Income	89.9	126.3	40%	63.6	99%
Total Net Operating Income	439.6	474.7	8%	367.5	29%
Staff Cost	151.7	155.6	3%	143.4	9%
Other Opex	94.5	117.3	24%	82.0	43%
Total Opex	246.2	272.9	11%	225.4	21%
Operating Profit	193.4	201.8	4%	142.1	42%

	Q3 FY23	Q4 FY23	QoQ	Q4 FY22	YoY
Operating Profit	193.4	201.8	4%	142.1	42%
Provision for NPA	-15.5	-17.6	14%	-37.3	-53%
Other Provisions	0.5	8.3	1560%	3.2	159%
Total Provisions	-15.0	-9.3	-38%	-34.1	-73%
Profit Before Tax	208.4	211.1	1%	176.2	20%
Tax	52.4	54.7	4%	45.5	20%
Profit/Loss (-) After Tax	156.0	156.4	0%	130.7	20%

- Quarterly Operating Profit of Rs 201.8 Cr- up by 42% YoY & 4% QoQ
- > Q4 PAT of Rs 156 Crs up by 20% YoY
- NII up by 15% YoY
- Non Interest income up by 99% YoY & 40%QoQ
- Processing Fee has gone up by 305% YoY & 49% QoQ
- Increased staff count and new branch openings resulted in increase in Opex
- Negative credit cost for all the quarters in FY 23



Business Overview

Earnings

Digital Penetration

Strategy

Profit & Loss Account - FY 23

Amt in Cr

	FY22	FY23	YoY	YoY%
Interest Income	2,038.3	2,319.7	281.4	14%
Interest Expense	885.0	985.8	100.8	11%
Net Interest Income	1,153.3	1,333.9	180.6	16%
Treasury Profit	11.5	2.4	-9.1	-79%
Exchange Profit	8.8	9.5	0.7	8%
Processing Fees	47.4	99.2	51.8	109%
Commission Income	71.5	97.3	25.8	36%
PSLC Income	33.4	11.2	-22.2	-66%
Other Income	74.1	96.4	22.3	30%
Total Non Interest Income	246.7	316.0	69.3	28%
Total Net Operating Income	1,400.0	1,649.9	249.9	18%
Staff Cost	481.9	558.5	76.6	16%
Other Opex	304.5	383.9	79.4	26%
Total Opex	786.4	942.4	156.0	20%
Operating Profit	613.6	707.5	93.9	15%

	FY22	FY23	YoY	YoY%
Operating Profit	613.6	707.5	93.9	15%
Provision for NPA	-9.8	-42.9	-33.1	338%
Other Provisions	9.3	16.7	7.4	80%
Total Provisions	-0.5	-26.2	-25.7	5140%
Profit Before Tax	614.1	733.7	119.6	19%
Tax	155.7	186.3	30.6	20%
Profit/Loss (-) After Tax	458.4	547.4	89.0	19%

- Operating profit crossed the 700 Cr mark- up by 15% YoY
- ➤ NII up by 16% YoY
- Despite lower treasury profits(-9 Crs) and PSLC income(-22 Crs), non interest income improved by 28% due to increase in PF & Commission income
- Ex treasury, Non interest income improved by 33%
- Increase in opex on account of increased hiring and opening of new branches
- Improved recoveries helped in provision reversals; Lower slippages compared to FY 22(Rs 81 Crs vis a vis Rs 119 Cr in FY 22)
- Net Profit up by 19% YoY



Business Overview

Earnings

Digital Penetration

	Balance Sheet – FY 23				
	31-03-2022	31-03-2023	YoY (%)	31-12-2022	QoQ (%)
Liabilities					
Capital	173.5	173.5	0%	173.5	0%
Reserves & Surplus	2,477.9	3,030.1	22%	2,872.8	5%
Deposits	20,188.3	24,505.8	21%	22,664.0	8%
Of Which CASA	6,795.2	7,886.3	16%	7,125.7	11%
Borrowings	2,007.2	783.0	-61%	312.5	151%
Other Liabilities & Provisions	509.4	669.9	32%	531.7	26%
Total	25,356.3	29,162.3	15%	26,554.6	10%
Cash & Balance with RBI	1,473.2	1,469.9	0%	1,412.3	4%
Balance with Banks Money at call & Short Notice	100.5	366.8	265%	132.9	176%
Investments	7,011.6	5,848.7	-17%	5,491.8	6%
Advances	15,814.7	20,650.6	31%	18,456.7	12%
Fixed Assets	287.9	319.4	11%	300.3	6%
Other Assets	668.4	506.9	-24%	760.6	-33%
Total	25,356.3	29,162.3	15%	26,554.6	10%



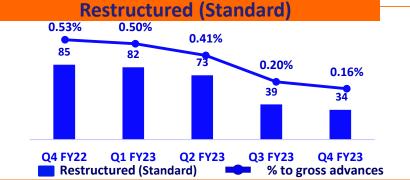
Business Overview

Earnings

Digital Penetration

Asset Quality							Amt in Cr	
		QoQ movement				Yo	YoY movement	
Gross NPA: Movement	Q4 FY22 (3 months)	Q1 FY22 (3 months)	Q2 FY23 (3 months)	Q3 FY23 (3 months)	Q4 FY23 (3 months)	FY22 (12 months	FY23 s) (12 months)	
Opening Balance of Gross NPA	389	290	293	291	271	393	290	
Additions	38	37	42	26	35	119	81	
Sub-total (A)	427	327	335	317	306	512	371	
Less:-								
(i) Upgradations	36	15	13	10	10	46	19	
(ii) Recoveries	98	17	20	32	29	82	73	
(iii) Technical/ Prudential Write-offs	-	-	-	-	-	90	-	
(iv) Write-offs	3	2	11	4	4	4	16	
Sub-total (B)	137	34	44	46	44	222	108	
Closing balance of Gross NPA (A – B)	290	293	291	271	263	290	263	

Security Receipts					
	Q4 FY22	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23
Book Value	161	155	152	143	143
Net Book Value	33	33	13	0	0





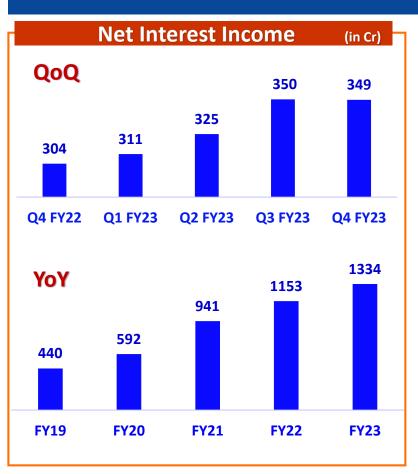
Business Overview

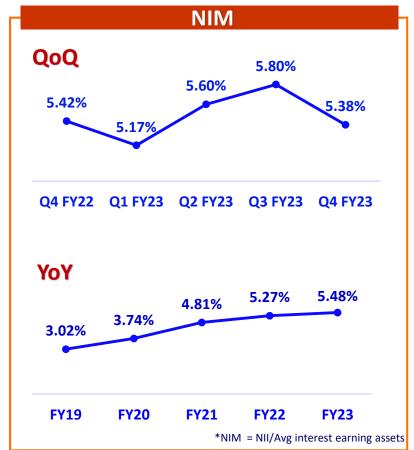
Earnings

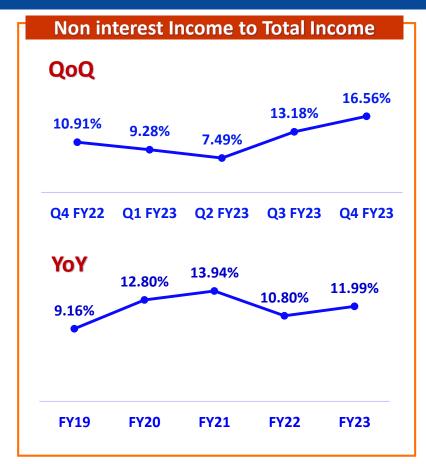
Digital Penetration

Strategy

Profitability Ratios







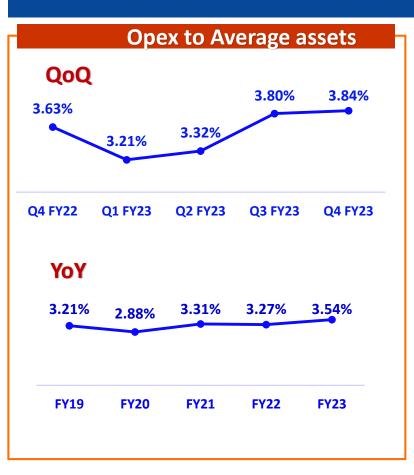
Business Overview

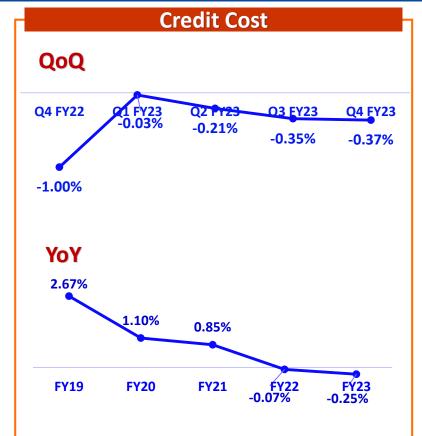
Earnings

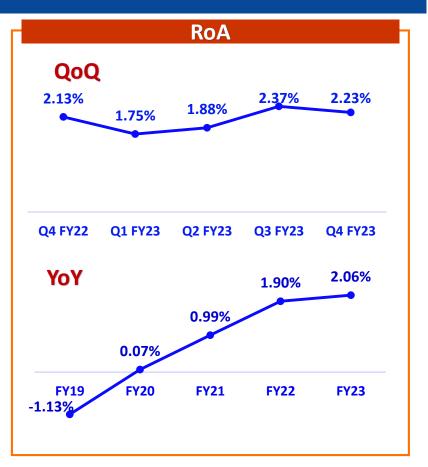
Digital Penetration

Strategy

Profitability Ratios







Business Overview

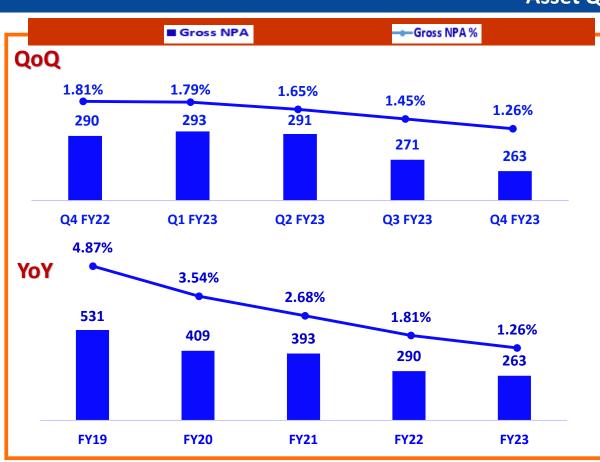
Earnings

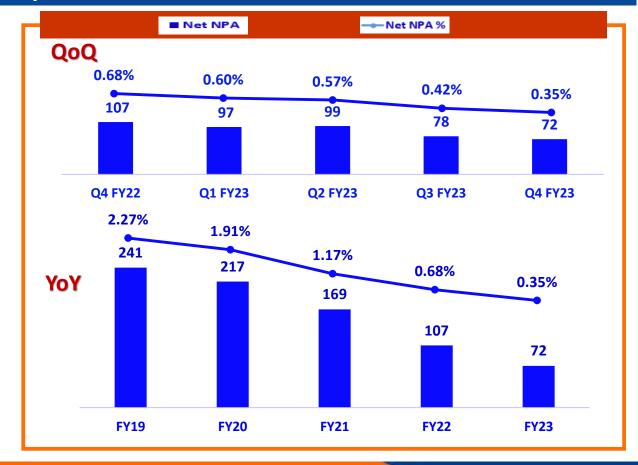
Digital Penetration

Strategy



Amt in Cr







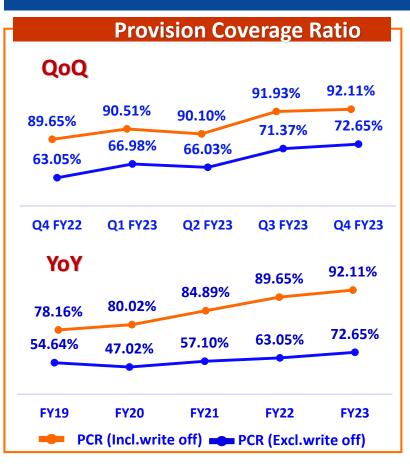
Business Overview

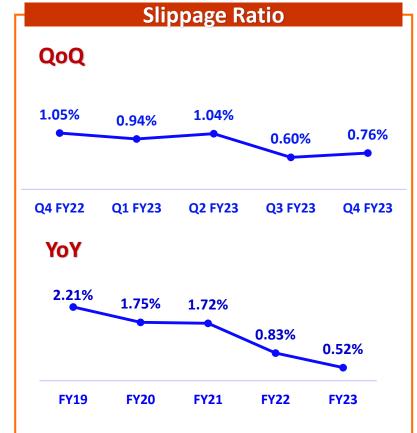
Earnings

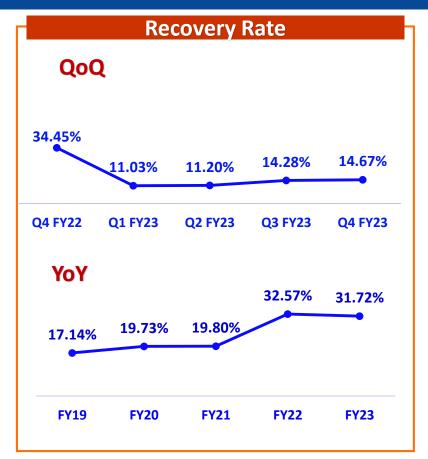
Digital Penetration

Strategy

Profitability Ratios







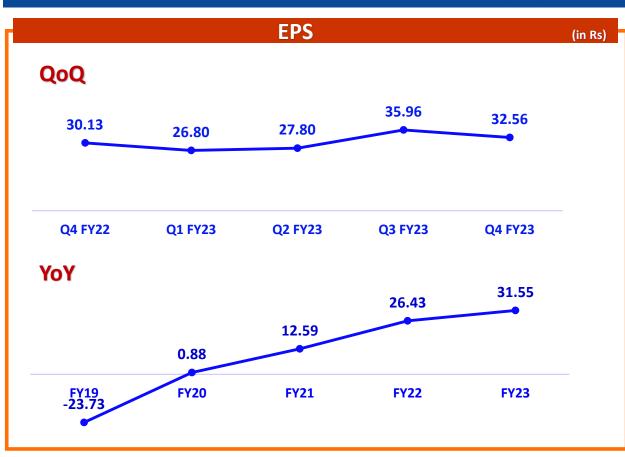
Business Overview

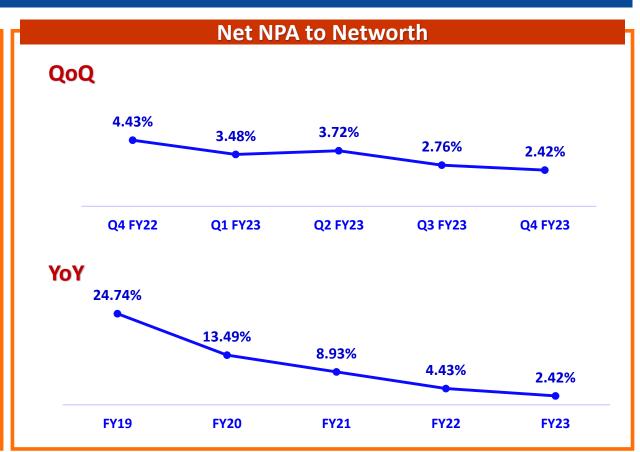
Earnings

Digital Penetration

Strategy

Share Holders Return & Risk Ratios





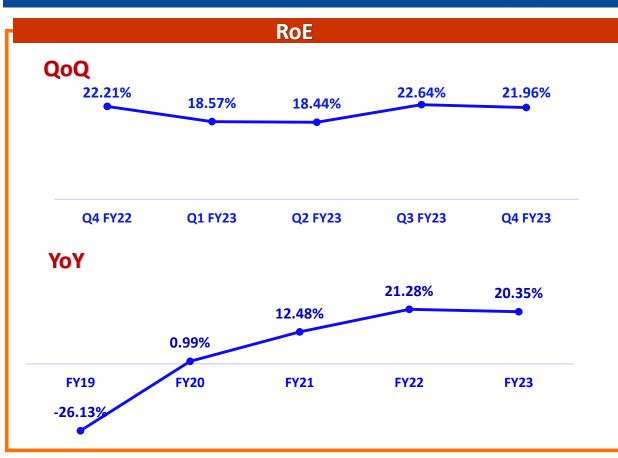
Business Overview

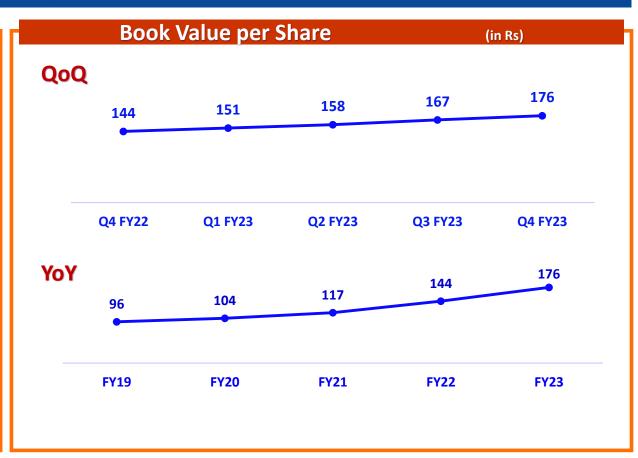
Earnings

Digital Penetration

Strategy

Share Holders Return & Risk Ratios





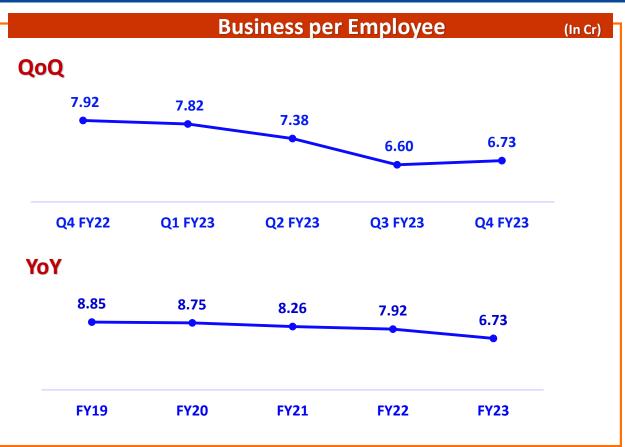
Business Overview

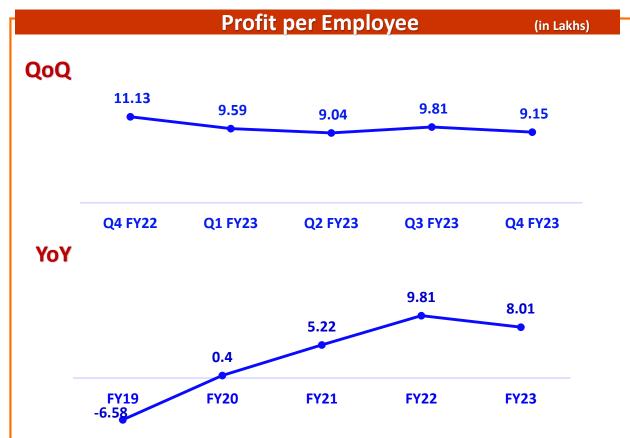
Earnings

Digital Penetration

Strategy

Efficiency Ratios





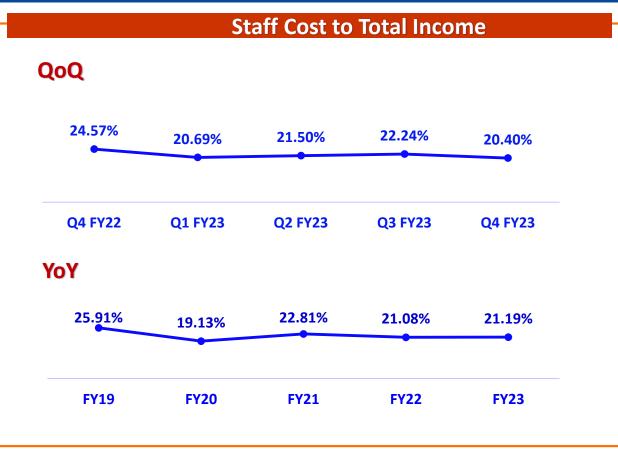
Business Overview

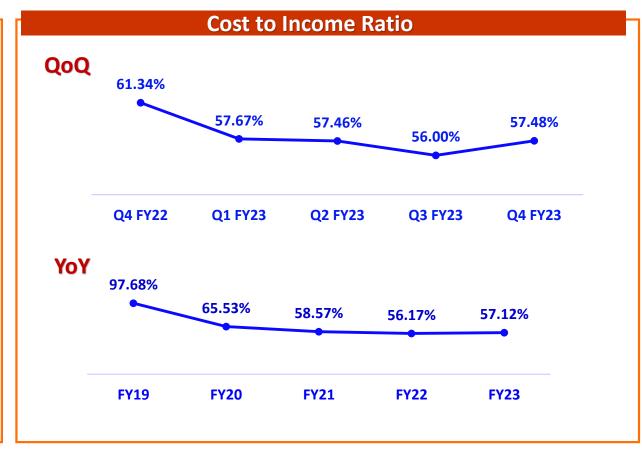
Earnings

Digital Penetration

Strategy

Efficiency Ratios





Business Overview

Earnings

Digital Penetration

Strategy

Digital Touch Points



1,352 Installations



7.10 lacs + Debit Cards



4.60 lacs+ Net Banking users



528 ATM Network



6,170+ QR Installations



92,927+ ePassbook Downloads



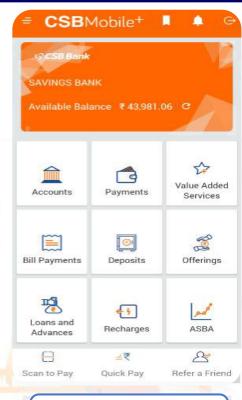
78,660+Prepaid Cards



1.38 lac+ UPI

Downloads

No cash in wanter just pay.



4.47 lacs+ Mobile
Banking Users



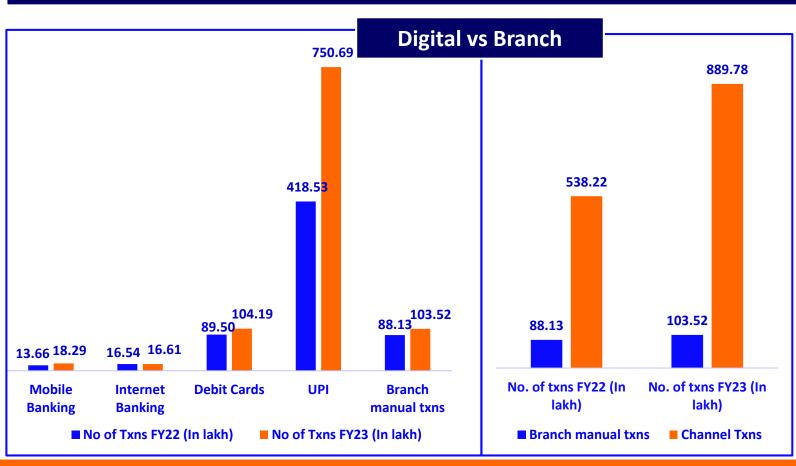
Business Overview

Earnings

Digital Penetration

Strategy

Channel Transactions



	No. of txns		
	FY22 (In lakh)	FY23 (In lakh)	
Mobile Banking	13.66	18.29	
Internet Banking	16.54	16.61	
Debit Cards	89.50	104.19	
UPI	418.53	750.69	
Branch txns	88.13	103.52	
Total Channel Transactions	538.22	889.78	
% of channel txns	85.93%	89.58%	



Business Overview

Earnings

Digital Penetration

Strategy

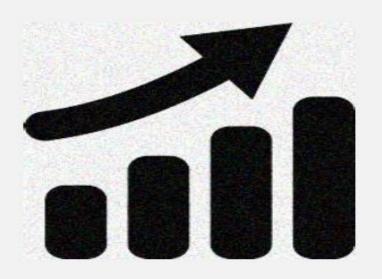
SBS 2030

BUILD

PLATFORMS FOR FUTURE

SCALE

EXECUTE WITH GUARDRAILS





SUSTAIN

PROFITABLE FRANCHISE

SCSB Bank THANK YOU!

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