

**About us:** The Catholic Syrian Bank (Estd. 1920), is a full service bank offering retail, wholesale and SME banking services through its footprint of over 400 branches across the country.

**Designation:** Regional Sales Head – CASA

**Educational Qualification:** Graduation

**Experience:** Minimum 8-10 years' sales experience of which 5 years should be in team leadership role in financial service industry

**Number of Vacancies:** 3

**Age Limit:** 35 years (Relaxation: 5 years based on experience)

**Place of Posting:** Mumbai, Chennai, Ernakulam

**Roles and Responsibilities:**

1. Responsible for achieving the Business Objectives of the Sales Team and meet the value, volume and channel productivity targets as allocated
2. Driving the growth of CASA in line with Corporate Budgets allocated
3. Responsible for sourcing high end Corporate/Institutional/Govt biz. Budgeting and monitoring the budgets allocated to the Team Leads working under him so as to ensure attainment of the CASA budgets allotted
4. Responsible for generation of revenues through sale of CASA and Third Party Products through the Sales Channel
5. Responsible for leading a large Sales Channel comprising of Team Leaders and Sales Executives and ensuring Recruitment, Training, Retention and Mentoring of Sales teams
6. All other related work like strategizing, promotional activities, people management, assistance in product evolution etc.

***To Apply Visit:***

**<http://www.csb.co.in/careers> (Click Here)**